

3. Expenses

Expenses	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	Vs PY	(Explain material variances)
Golf Labor	\$15,515	\$16,998	\$1,483	\$191,755	\$208,645	\$16,890	\$12,420	Very efficient with the extra traffic
Golf Exp	\$4,553	\$5,280	\$727	\$45,245	\$48,013	\$2,768	(\$5,615)	
Ag Labor	\$40,629	\$51,830	\$11,201	\$431,018	\$572,713	\$141,695	\$139,965	
Ag Exp	\$53,568	\$56,348	\$2,780	\$591,131	\$556,164	(\$34,967)	(\$99,665)	
G&A Labor	\$13,434	\$15,014	\$1,580	\$160,289	\$173,986	\$13,697	\$11,760	
G&A Exp	\$30,468	\$27,966	(\$2,502)	\$356,141	\$341,202	(\$14,940)	(\$7,684)	
Marketing Labor	\$4,487	\$4,833	\$346	\$41,170	\$53,167	\$11,997	\$12,756	
Marketing Exp	\$3,550	\$4,441	\$891	\$91,283	\$120,159	\$28,876	(\$10,874)	
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Payroll Burden (PT/Ben/Ins)	\$17,682	\$21,244	\$3,563	\$206,824	\$256,534	\$49,711	\$32,482	

4. Profit Center Contribution

F/B	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	(Explain material variances)
Sales	\$56,081	\$79,875	(\$23,794)	\$846,588	\$1,282,850	(\$436,262)	Lack of banquets accounts for the deficit
COGs	\$22,274	\$29,015	\$6,741	\$327,713	\$463,649	\$135,937	
COGs (%)	40.7%	36.6%	(4.1%)	39.1%	36.6%	(2.5%)	
Labor	\$34,624	\$36,384	\$1,760	\$449,907	\$510,303	\$60,396	operating at mininum labor
Exp	\$6,271	\$8,498	\$2,227	\$127,686	\$121,824	(\$5,862)	
Contribution (\$)	(\$7,088)	\$5,978	(\$13,065)	(\$58,717)	\$187,074	(\$245,791)	
Contribution (%)	-12.6%	7.5%	(20.1%)	-6.9%	14.6%	(21.5%)	
Contribution (per Rd)	(\$1.44)	\$1.42	(\$2.86)	(\$0.80)	\$2.66	(\$3.45)	
Inventory (\$\$\$)	31-Mar	30-Jun	30-Sep	31-Dec			
Retail							
Food							
Alcohol							
Golf	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	

Sales	\$34,579	\$27,500	\$7,079	\$315,661	\$316,600	(\$939)	The extra traffic has increase proshop sales			
COGs	59.3%	71.0%	11.7%	69.2%	70.7%	1.5%				
Contribution (\$)	\$14,085	\$7,975	\$6,110	\$97,178	\$92,824	\$4,354				
Contribution (\$/rd)	\$2.86	\$1.89	\$0.97	\$1.32	\$1.32	(\$0.00)				

5. EBITDA / Forecast Review

EBITDA (\$)	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	Vs PY	EOY	Vs Bud	(Explain material variances)
EBITDA	(\$27,098)	(\$75,102)	\$48,003	(\$153,486)	(\$124,538)	(\$28,948)	(\$111,152)			Continuing to make up the deficit
Next Month				Forecast	Bud	Vs Bud	Vs PY	EOY	Vs Bud	
Rounds (#)										
Revenue										
Golf Revenue										
EBITDA								\$0	\$0	

6. Product Update

7. Capex Update

8. Personnel Update

9. Client Update

10. Scorecards (Data Capture Avg - Audit % - Mystery Shop % - ACE Training %)

Sun 'N Lake Golf & Country Club
Income Statement Summary
For the Month Ending August 31st, 2020

<i>August</i>					<i>YTD</i>					
Actual	Budget	Budget Variance	Last Year	Last Year Variance		Actual	Budget	Budget Variance	Last Year	Last Year Variance
<i>Rounds</i>										
2,177	1,769	408	1,610	567	Rounds - Member	44,600	38,169	6,431	36,610	7,990
1,055	1,052	3	1,075	(20)	Rounds - Outing	1,788	3,015	(1,227)	2,886	(1,098)
1,691	1,393	298	1,361	330	Rounds - Public	27,436	29,223	(1,787)	29,757	(2,321)
4,923	4,214	709	4,046	877	Total Rounds	73,824	70,407	3,417	69,253	4,571
<i>Revenue</i>										
53,769	42,100	11,669	43,889	9,880	Green Fees	881,948	994,200	(112,252)	992,964	(111,016)
32,054	23,000	9,054	24,688	7,367	Cart Fees	365,061	310,000	55,061	312,920	52,141
4,639	3,700	939	3,901	738	Driving Range	60,994	58,300	2,694	59,237	1,757
34,579	27,500	7,079	27,945	6,634	Pro Shop Sales	315,661	316,600	(939)	321,769	(6,108)
39,628	60,075	(20,447)	12,826	26,802	Food (Food & Soft Drinks)	604,482	943,200	(338,718)	804,996	(200,514)
15,086	19,100	(4,014)	12,588	2,498	Beverages (Alcohol)	234,499	323,450	(88,951)	290,251	(55,752)
1,367	700	667	(348)	1,716	Other Food & Beverage Revenue	7,607	16,200	(8,593)	12,187	(4,580)
2,998	950	2,048	1,222	1,776	Other Golf Revenues (Club Rent, Hanc	13,774	12,996	778	14,984	(1,211)
60,074	51,000	9,074	52,179	7,895	Dues Income - Monthly Dues	662,906	609,000	53,906	597,240	65,665
227	0	227	(84)	311	Miscellaneous Income and Discounts	167	0	167	3,197	(3,030)
244,421	228,125	16,296	178,804	65,617	Total Revenue	3,147,099	3,583,945	(436,847)	3,409,746	(262,648)
<i>Cost of Sales</i>										
20,494	19,525	(969)	22,331	1,837	COGS - Pro Shop	218,483	223,776	5,293	221,524	3,041
12,083	20,743	8,659	3,836	(8,248)	COGS - Food	190,038	326,616	136,578	238,424	48,386
1,380	1,110	(270)	2,063	683	COGS - Non-Alcoholic Beverages	20,462	15,740	(4,722)	26,621	6,160
8,810	7,163	(1,648)	4,829	(3,982)	COGS - Alcohol	117,213	121,294	4,081	115,520	(1,693)
42,768	48,540	5,772	33,059	(9,709)	Total Cost of Sales	546,196	687,425	141,230	602,090	55,894
201,653	179,585	22,068	145,745	55,908	GROSS INCOME	2,600,903	2,896,520	(295,617)	2,807,656	(206,753)
<i>Labor</i>										
15,515	16,998	1,483	18,047	2,532	Golf Operation Labor	191,755	208,645	16,890	204,174	12,420
13,434	15,014	1,580	15,324	1,889	General and Administrative	160,289	173,986	13,697	172,049	11,760
40,629	51,830	11,201	48,483	7,854	Maintenance and Landscaping	431,018	572,713	141,695	570,983	139,965
34,624	36,384	1,760	32,414	(2,210)	F&B	449,907	510,303	60,396	487,804	37,897
4,487	4,833	346	6,184	1,697	Sales and Marketing	41,170	53,167	11,997	53,926	12,756
108,690	125,059	16,369	120,452	11,762	Total Direct Labor	1,274,138	1,518,813	244,675	1,488,936	214,798
9,485	11,244	1,759	10,557	1,072	Total Payroll Taxes	116,790	146,534	29,744	135,445	18,655
6,608	7,500	892	6,910	302	Total Medical/Health Benefits	73,454	82,500	9,046	79,292	5,838
1,588	2,500	912	2,123	535	Total Workmans Comp	16,580	27,500	10,920	24,569	7,989
17,682	21,244	3,563	19,590	1,908	Total Payroll Burden	206,824	256,534	49,711	239,305	32,482
126,371	146,303	19,932	140,042	13,670	Total Labor	1,480,962	1,775,347	294,386	1,728,241	247,280
<i>Other Operational Expenses</i>										

August					
Actual	Budget	Variance	Last Year	Last Year	Variance
4,553	5,280	727	1,431	(3,122)	Golf Ops
30,468	27,966	(2,502)	22,869	(7,599)	G&A
53,568	56,348	2,780	47,151	(6,417)	Maintenance
6,271	8,498	2,227	6,290	19	F&B
0	0	0	0	0	Amenities
3,550	4,441	891	3,728	178	Sales and Marketing
578	350	(228)	482	(96)	FF&E
0	2,083	2,083	0	0	Taxes - Real Estate
0	400	400	0	0	Taxes - Personal Property
3,393	3,018	(375)	3,711	318	Insurance - P&C
102,380	108,384	6,004	85,661	(16,719)	Total Other Operational Expenses
228,752	254,687	25,935	225,703	(3,049)	Total Expenses
(27,098)	(75,102)	48,003	(79,957)	52,859	EBITDAR
(27,098)	(75,102)	48,003	(79,957)	52,859	EBITDA
					<i>Other/Interest Income</i>
97,250	85,000	12,250	150,000	(52,750)	Other/Interest Income
					<i>Interest Expense/Dep&Amt</i>
0	0	0	0	0	Other Expense
0	0	0	0	0	Total Interest Expense
70,152	9,898	60,253	70,043	109	Net Income

YTD					
Actual	Budget	Variance	Last Year	Last Year	Variance
45,245	48,013	2,768	39,630	(5,615)	
356,141	341,202	(14,940)	348,457	(7,684)	
591,131	556,164	(34,967)	491,466	(99,665)	
127,686	121,824	(5,862)	122,289	(5,397)	
0	0	0	(0)	(0)	
91,283	120,159	28,876	80,409	(10,874)	
3,420	3,850	430	5,607	2,187	
20,640	22,917	2,277	51	(20,588)	
2,621	2,600	(21)	(1,142)	(3,763)	
35,260	28,982	(6,278)	34,980	(280)	
1,273,427	1,245,710	(27,717)	1,121,749	(151,678)	
2,754,389	3,021,057	266,669	2,849,990	95,601	
(153,486)	(124,538)	(28,948)	(42,334)	(111,152)	
(153,486)	(124,538)	(28,948)	(42,334)	(111,152)	
					<i>Other/Interest Income</i>
222,250	170,000	52,250	197,686	24,564	
					<i>Interest Expense/Dep&Amt</i>
0	0	0	(0)	(0)	
0	0	0	(0)	(0)	
68,764	45,462	23,302	155,353	(86,588)	

Sun 'N Lake Golf & Country Club
Balance Sheet as of
August 31, 2020

	August	YTD
ASSETS		
Cash and Short Term Investments:		
Cash-Operating Account	48,744	80,371
Cash Depository Account	1,150	9,785
Cash-On-Site	(4,747)	3,442
Cash Drawer	0	2,500
	-----	-----
Total Cash and Short Term Investments	45,148	96,098
Other Current Assets:		
A/R-Memberships	24,705	36,248
Inventory-Bags	(1,479)	890
Inventory-Clubs	(2,143)	32,116
Inventory-Balls	(3,029)	7,963
Inventory-Gloves	(946)	4,634
Inventory-Shoes/Socks	(748)	8,082
Inventory-Shirts/Sweater	(1,036)	6,521
Inventory-Hats	344	4,157
Inventory-Misc.	(1,013)	9,438
Inventory-F&B	(1,226)	10,734
Inventory-Soft Drink	282	2,680
Inventory - Beer	(29)	2,616
Inventory - Wine	(294)	4,527
Inventory - Liquor	(103)	12,992
	-----	-----
Total Other Current Assets	13,284	143,597
	-----	-----
Total Current Assets	58,432	239,695
	-----	-----
Fixed Assets:		
Property Plant & Equipment:		
	-----	-----
Accumulated Depreciation:		

Other Assets:

Prepaid	(5,088)	14,017
Total Other Assets	(5,088)	14,017

Total Assets **53,344** **253,712**

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:

Accounts Payable	60,106	116,257
Accrued Payroll	1,081	30,607
Accrued Liabilities	(2,307)	0
Deferred Revenue-Memberships	(80,299)	104,459
Gift Certificates	1,312	33,136
Outing Deposits	1,685	2,409
Credit Books	388	16,040
Sales Tax Payable	1,226	18,372

Total Current Liabilities **(16,808)** **321,280**

Long Term Liabilities:

Total Liabilities **(16,808)** **321,280**

Stockholders' Equity

Retained Earnings	0	(136,332)
Net Income (Loss)	70,152	68,764

Total Stockholders' Equity **70,152** **(67,568)**

Total Liabilities and Stockholders' Equity **53,344** **253,712**

Sun 'N Lake Golf & Country Club
Income Statement Detail
For the Month Ending August 31st, 2020

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
						Rounds					
0003-50-***	2,177	1,769	408	1,610	567	Rounds - Member	44,600	38,169	6,431	36,610	7,990
0002-50-***	1,055	1,052	3	1,075	(20)	Rounds - Outing	1,788	3,015	(1,227)	2,886	(1,098)
0001-50-***	1,691	1,393	298	1,361	330	Rounds - Public	27,436	29,223	(1,787)	29,757	(2,321)
	4,923	4,214	709	4,046	877	Total Rounds	73,824	70,407	3,417	69,253	4,571
						Revenue					
						Green Fees					
2001-50-***	38,486	27,500	10,986	28,408	10,078	Green Fees-GS	844,473	933,600	(89,127)	932,443	(87,970)
2002-50-***	15,284	14,600	684	15,481	(197)	Green Fees-Outings-GS	37,475	60,600	(23,125)	60,521	(23,045)
	53,769	42,100	11,669	43,889	9,880	Total Green Fees	881,948	994,200	(112,252)	992,964	(111,016)
						Cart Fees					
2004-50-***	32,054	23,000	9,054	24,688	7,367	Cart Fees-GS	365,061	310,000	55,061	312,920	52,141
	32,054	23,000	9,054	24,688	7,367	Total Cart Fees	365,061	310,000	55,061	312,920	52,141
						Driving Range					
2007-50-***	4,639	3,700	939	3,901	738	Range-GS	60,994	58,300	2,694	59,237	1,757
	4,639	3,700	939	3,901	738	Total Driving Range	60,994	58,300	2,694	59,237	1,757
						Pro Shop Sales					
2200-50-***	34,579	27,500	7,079	27,945	6,634	PS-Merchandise General-GS	315,661	316,600	(939)	321,769	(6,108)
	34,579	27,500	7,079	27,945	6,634	Total Pro Shop Sales	315,661	316,600	(939)	321,769	(6,108)
						Food (Food & Soft Drinks)					
3001-80-***	201	300	(99)	256	(55)	Food Sales-On Course-F&B	4,470	7,850	(3,380)	6,737	(2,267)
3003-80-***	10,407	21,000	(10,593)	8,386	2,021	Food Sales-Banquets-F&B	198,888	371,000	(172,112)	324,350	(125,463)
3004-80-***	26,162	36,000	(9,838)	2,598	23,564	Food Sales-Clubhouse-F&B	371,125	525,000	(153,875)	437,838	(66,713)
3101-80-***	776	475	301	686	91	Non-Alcoholic-On Course-F&B	8,893	8,650	243	9,478	(585)
3104-80-***	2,082	2,300	(218)	900	1,182	Non-Alcoholic-Clubhouse-F&B	21,105	30,700	(9,595)	26,592	(5,487)
	39,628	60,075	(20,447)	12,826	26,802	Total Food (Food & Soft Drinks)	604,482	943,200	(338,718)	804,996	(200,514)
						Beverages (Alcohol)					
3201-80-***	1,727	1,000	727	1,918	(192)	Alc Sales (Beer)-On Course-F&B	23,523	23,300	223	26,182	(2,660)
3203-80-***	0	200	(200)	291	(291)	Alc Sales (Beer)-Banquets-F&B	2,935	6,800	(3,865)	5,476	(2,542)
3204-80-***	5,628	6,000	(372)	4,097	1,531	Alc Sales (Beer)-Clubhouse-F&B	68,670	96,000	(27,330)	79,257	(10,586)
3206-80-***	0	0	0	0	0	Alc Sales (Wine)-On Course-F&B	0	0	0	17	(17)
3208-80-***	0	400	(400)	84	(84)	Alc Sales (Wine)-Banquets-F&B	8,186	13,600	(5,414)	11,322	(3,136)
3209-80-***	1,384	2,500	(1,116)	914	470	Alc Sales (Wine)-Clubhouse-F&B	35,526	52,500	(16,974)	50,127	(14,601)
3211-80-***	680	500	180	782	(102)	Alc Sales (Liquor)-On Course-F&B	10,131	8,750	1,381	10,814	(683)
3213-80-***	46	2,500	(2,454)	1,573	(1,528)	Alc Sales (Liquor)-Banquets-F&B	12,752	32,500	(19,748)	25,143	(12,391)
3214-80-***	5,622	6,000	(378)	2,930	2,692	Alc Sales (Liquor)-Clubhouse-F&B	72,777	90,000	(17,223)	81,913	(9,136)
	15,086	19,100	(4,014)	12,588	2,498	Total Beverages (Alcohol)	234,499	323,450	(88,951)	290,251	(55,752)
						Other F&B Revenue					
3302-80-***	255	0	255	(248)	503	Gratuity-Outings-F&B	54	0	54	899	(845)
3307-80-***	1,113	700	413	(100)	1,213	Room Charge-Banquets-F&B	7,553	16,200	(8,647)	11,288	(3,735)
	1,367	700	667	(348)	1,716	Total Other F&B Revenue	7,607	16,200	(8,593)	12,187	(4,580)
						Other Golf Revenue					
2211-50-***	200	75	125	40	160	PS-Rental Clubs-GS	1,939	2,171	(232)	2,575	(636)
2215-50-***	144	0	144	261	(117)	PS-Other Income-GS	2,012	0	2,012	711	1,301
2216-50-***	2,591	800	1,791	921	1,669	Locker Fees-GS	8,672	8,700	(28)	9,634	(962)
2217-50-***	64	75	(11)	0	64	Handicap Fees-GS	1,150	2,125	(975)	2,064	(914)
	2,998	950	2,048	1,222	1,776	Total Other Golf Revenue	13,774	12,996	778	14,984	(1,211)
						Dues Income - Monthly Dues					
2019-50-***	60,074	51,000	9,074	52,179	7,895	Membership-Monthly Dues-GS	662,906	609,000	53,906	597,240	65,665
	60,074	51,000	9,074	52,179	7,895	Total Dues Income - Monthly Dues	662,906	609,000	53,906	597,240	65,665
						Miscellaneous Income and Discounts					
2901-50-***	227	0	227	(84)	311	Miscellaneous Income-GS	167	0	167	3,197	(3,030)
	227	0	227	(84)	311	Total Miscellaneous Income and Discounts	167	0	167	3,197	(3,030)
	244,421	228,125	16,296	178,804	65,617	Total Revenue	3,147,099	3,583,945	(436,847)	3,409,746	(262,648)
						COGS - Pro Shop					
4500-50-***	0	19,525	19,525	0	0	COGS-Inventory-General	0	223,776	223,776	0	0

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
4501-50-***	5,757	0	(5,757)	4,612	(1,145)	COGS-Inventory-Clubs	96,558	0	(96,558)	78,329	(18,229)
4502-50-***	6,503	0	(6,503)	6,841	338	COGS-Inventory-Balls	37,716	0	(37,716)	36,910	(806)
4503-50-***	1,161	0	(1,161)	905	(256)	COGS-Inventory-Gloves	7,881	0	(7,881)	6,761	(1,121)
4504-50-***	2,067	0	(2,067)	1,996	(72)	COGS-Inventory-Footwear	16,934	0	(16,934)	21,862	4,928
4505-50-***	1,036	0	(1,036)	379	(658)	COGS-Inventory-Menswear	25,595	0	(25,595)	30,320	4,725
4508-50-***	0	0	0	610	610	COGS-Inventory-Outerwear	618	0	(618)	8,726	8,108
4509-50-***	425	0	(425)	426	0	COGS-Inventory-Headwear	8,111	0	(8,111)	8,809	698
4510-50-***	1,498	0	(1,498)	4,800	3,302	COGS-Inventory-Misc.	17,160	0	(17,160)	21,358	4,199
4519-50-***	2,055	0	(2,055)	1,835	(221)	COGS-Bags	9,427	0	(9,427)	10,503	1,076
4607-50-***	(9)	0	9	(71)	(62)	COGS-Purchase Discounts	(1,516)	0	1,516	(2,053)	(537)
	20,494	19,525	(969)	22,331	1,837	Total COGS - Pro Shop	218,483	223,776	5,293	221,524	3,041
						COGS - Food					
4601-80-***	12,083	20,743	8,659	3,836	(8,248)	COGS-Food	190,038	326,616	136,578	238,424	48,386
	12,083	20,743	8,659	3,836	(8,248)	Total COGS - Food	190,038	326,616	136,578	238,424	48,386
						COGS - Non-Alcoholic Beverages					
4602-80-***	1,380	1,110	(270)	2,063	683	COGS-(Non-Alcoholic)	20,462	15,740	(4,722)	26,621	6,160
	1,380	1,110	(270)	2,063	683	Total COGS - Non-Alcoholic Beverages	20,462	15,740	(4,722)	26,621	6,160
						COGS - Alcohol					
4603-80-***	4,657	2,700	(1,957)	3,214	(1,443)	COGS-(Beer)	55,008	47,287	(7,721)	56,352	1,344
4604-80-***	1,230	1,088	(143)	555	(676)	COGS-(Wine)	17,942	24,788	6,845	21,809	3,867
4605-80-***	2,923	3,375	452	1,060	(1,863)	COGS-(Liquor)	44,263	49,219	4,956	37,359	(6,903)
	8,810	7,163	(1,648)	4,829	(3,982)	Total COGS - Alcohol	117,213	121,294	4,081	115,520	(1,693)
	42,768	48,540	5,772	33,059	(9,709)	Total Cost of Sales	546,196	687,425	141,230	602,090	55,894
	201,653	179,585	22,068	145,745	55,908	GROSS INCOME	2,600,903	2,896,520	(295,617)	2,807,656	(206,753)
						Labor					
	15,515	16,998	1,483	18,047	2,532	Total Golf Operations Labor	191,755	208,645	16,890	204,174	12,420
	13,434	15,014	1,580	15,324	1,889	Total General and Administrative	160,289	173,986	13,697	172,049	11,760
	40,629	51,830	11,201	48,483	7,854	Total Maintenance and Landscaping	431,018	572,713	141,695	570,983	139,965
	34,624	36,384	1,760	32,414	(2,210)	Total F&B	449,907	510,303	60,396	487,804	37,897
	4,487	4,833	346	6,184	1,697	Total Sales and Marketing	41,170	53,167	11,997	53,926	12,756
	108,690	125,059	16,369	120,452	11,762	Total Direct Labor	1,274,138	1,518,813	244,675	1,488,936	214,798
						Total Payroll Taxes					
	9,485	11,244	1,759	10,557	1,072	Total Payroll Taxes	116,790	146,534	29,744	135,445	18,655
						Total Medical/Health Benefits					
5503-70-***	6,608	7,500	892	6,910	302	Other-Benefits-G&A	73,454	82,500	9,046	79,292	5,838
	6,608	7,500	892	6,910	302	Total Medical/Health Benefits	73,454	82,500	9,046	79,292	5,838
						Total Workmans Comp					
7402-70-***	1,588	2,500	912	2,123	535	Insurance-Workmans Comp-G&A	16,580	27,500	10,920	24,569	7,989
	1,588	2,500	912	2,123	535	Total Workmans Comp	16,580	27,500	10,920	24,569	7,989
	17,682	21,244	3,563	19,590	1,908	Total Payroll Burden	206,824	256,534	49,711	239,305	32,482
	126,371	146,303	19,932	140,042	13,670	Total Labor	1,480,962	1,775,347	294,386	1,728,241	247,280
						Other Operational Expenses					
						Golf Ops					
6001-50-***	1,222	917	(305)	602	(620)	Utilities-Electric-GS	10,269	10,083	(186)	9,698	(571)
6002-50-***	0	0	0	0	0	Utilities-Gas/Propane-GS	0	0	0	(0)	(0)
6004-50-***	86	100	14	100	14	Phone-Cell-GS	1,003	1,100	97	1,000	(3)
6101-50-***	1,125	1,166	41	342	(783)	Supplies-GS	9,250	12,826	3,576	7,710	(1,540)
6102-50-***	0	0	0	263	263	Supplies-Cleaning-GS	598	0	(598)	1,020	422
6113-50-***	0	0	0	0	0	Supplies-Scorecards and Pencil-GS	2,395	0	(2,395)	0	(2,395)
6202-50-***	0	0	0	0	0	Equip Maint/Repair-Fix-GS	45	0	(45)	0	(45)
6204-50-***	(47)	0	47	0	47	Cart Repairs-GS	226	2,000	1,774	1,725	1,498
6606-50-***	0	100	100	0	0	Travel/Education-GS	955	1,700	745	1,126	171
6607-50-***	0	300	300	124	124	Uniforms-GS	2,555	2,700	145	2,285	(270)
6608-50-***	49	30	(19)	0	(49)	Vehicle Mileage Expense-GS	378	370	(8)	161	(217)
6802-50-***	0	0	0	0	0	Golf Cart Rental-GS	1,900	1,650	(250)	1,900	0
8012-50-***	0	0	0	0	0	Chamber / Organization Dues	2,331	1,850	(481)	2,331	0
8110-50-***	0	0	0	0	0	Subscriptions	1,242	1,000	(242)	1,358	116

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
9000-50-***	0	167	167	0	0	Miscellaneous-GS	0	1,834	1,834	905	905
9001-50-***	2,117	2,500	383	0	(2,117)	Driving Range Supplies (Balls,-GS	3,489	4,500	1,011	1,966	(1,523)
9002-50-***	0	0	0	0	0	Handicap-GS	8,561	6,400	(2,161)	6,446	(2,115)
9004-50-***	0	0	0	0	0	Shipping-Merch Resale-GS	47	0	(47)	0	(47)
	4,553	5,280	727	1,431	(3,122)	Total Golf Ops	45,245	48,013	2,768	39,630	(5,615)
						G&A					
6001-70-***	3,708	3,250	(458)	2,069	(1,639)	Utilities-Electric-G&A	40,719	35,750	(4,969)	34,978	(5,741)
6002-70-***	631	850	219	0	(631)	Utilities-Gas/Propane-G&A	7,448	9,400	1,952	6,619	(830)
6004-70-***	300	200	(100)	153	(147)	Phone-Cell-G&A	2,250	2,200	(50)	2,744	494
6005-70-***	273	309	36	270	(3)	Phone - Telco-G&A	3,199	3,391	192	2,965	(234)
6101-70-***	205	66	(139)	0	(205)	Supplies-G&A	1,915	734	(1,181)	3,147	1,232
6102-70-***	0	0	0	0	0	Supplies-Cleaning-G&A	0	0	0	589	589
6103-70-***	2,668	1,375	(1,293)	904	(1,764)	Supplies-Office-G&A	15,538	15,125	(413)	12,997	(2,541)
6201-70-***	1,516	1,666	150	2,960	1,444	Building Maint and Repair-G&A	25,997	18,334	(7,663)	15,710	(10,286)
6202-70-***	0	625	625	0	0	Equip Maint/Repair-Fix-G&A	6,698	6,875	177	9,534	2,836
6203-70-***	400	250	(150)	0	(400)	Equip Maint/Repair-Prevent-G&A	3,495	2,250	(1,245)	1,355	(2,140)
6301-70-***	0	0	0	0	0	Licenses, Fees, and Permits-G&A	0	0	0	1,920	1,920
6303-70-***	436	291	(145)	271	(165)	Bank Fees-G&A	3,360	3,209	(151)	2,059	(1,301)
6305-70-***	1,792	1,885	93	780	(1,012)	Credit Card Fees-G&A	38,871	43,633	4,762	42,412	3,542
6307-70-***	35	0	(35)	0	(35)	Legal/Accounting/Professional-G&A	3,535	4,500	965	4,301	767
6313-70-***	10,000	10,000	0	10,000	0	BCG Management-G&A	110,000	110,000	0	110,000	0
6314-70-***	2,652	2,500	(152)	2,064	(589)	Payroll Processing-G&A	27,460	27,500	40	25,935	(1,525)
6404-70-***	0	0	0	0	0	Clubhouse Cleaning Service-G&A	282	0	(282)	4,160	3,878
6405-70-***	0	916	916	610	610	Garbage Removal-G&A	6,100	10,084	3,984	7,781	1,681
6406-70-***	307	234	(73)	282	(25)	Pest Control-G&A	3,472	2,566	(906)	3,398	(74)
6407-70-***	0	200	200	0	0	Security-G&A	203	2,200	1,998	246	43
6501-70-***	1,777	1,167	(610)	598	(1,179)	IT Support-G&A	13,189	12,833	(356)	6,640	(6,549)
6502-70-***	0	0	0	0	0	Computer Supplies/Equipment-G&A	917	0	(917)	0	(916)
6503-70-***	0	0	0	0	0	Software-G&A	2,319	0	(2,319)	4,869	2,550
6504-70-***	572	500	(72)	520	(52)	Internet Access/VPN-G&A	5,990	5,500	(490)	5,533	(457)
6506-70-***	1,784	291	(1,493)	775	(1,009)	POS System Hardware-G&A	10,549	3,209	(7,340)	11,052	503
6601-70-***	0	0	0	80	80	Education-G&A	3,436	1,500	(1,936)	4,225	789
6602-70-***	425	500	75	16	(409)	Employee Meals-G&A	4,005	5,500	1,495	4,867	862
6603-70-***	0	150	150	0	0	Employee Testing-Hiring-G&A	564	750	186	179	(384)
6605-70-***	0	0	0	0	0	Training/Staff Development-G&A	4,843	5,000	157	8,586	3,744
6606-70-***	0	0	0	0	0	Travel/Education-G&A	137	0	(137)	0	(137)
6608-70-***	37	50	13	168	131	Vehicle Mileage Expense-G&A	877	550	(327)	729	(147)
6610-70-***	421	241	(180)	117	(304)	Management Travel-Corp Staff-G&A	1,768	2,659	891	2,250	482
6801-70-***	0	0	0	0	0	Equipment Rental-G&A	0	0	0	124	124
8009-70-***	0	0	0	0	0	Collateral/Printing	0	0	0	(0)	(0)
8012-70-***	0	0	0	0	0	Chamber / Organization Dues	100	0	(100)	1,228	1,128
9000-70-***	0	100	100	0	0	Miscellaneous-G&A	0	900	900	140	140
9008-70-***	360	250	(110)	161	(199)	Copier Fax/Lease-G&A	3,317	2,750	(567)	2,902	(415)
9009-70-***	167	100	(67)	71	(97)	Postage-G&A	3,563	2,300	(1,263)	2,283	(1,280)
9017-70-***	0	0	0	0	0	Fed-Ex/Courier	30	0	(30)	0	(30)
	30,468	27,966	(2,502)	22,869	(7,599)	Total G&A	356,141	341,202	(14,940)	348,457	(7,684)
						Maintenance					
6001-60-***	4,042	4,500	458	2,338	(1,704)	Utilities-Electric-AGRO	44,677	49,500	4,823	45,265	587
6004-60-***	100	125	25	200	100	Phone-Cell-AGRO	1,555	1,375	(180)	950	(605)
6008-60-***	0	0	0	0	0	Water-Irrigaton-AGRO	0	0	0	350	350
6101-60-***	0	0	0	0	0	Supplies-AGRO	0	0	0	189	189
6102-60-***	0	0	0	0	0	Supplies-Cleaning-AGRO	0	0	0	653	653
6103-60-***	0	0	0	0	0	Supplies-Office-AGRO	0	0	0	397	397
6106-60-***	0	1,000	1,000	0	0	Supplies-Landscape-AGRO	16,453	20,000	3,547	21,520	5,067
6107-60-***	615	5,142	4,528	874	260	Supplies-Course -AGRO	6,961	13,408	6,447	8,944	1,983
6108-60-***	0	1,084	1,084	1,651	1,651	Supplies-Shop-AGRO	6,866	11,916	5,050	12,087	5,220
6201-60-***	0	0	0	0	0	Building Maint and Repair-AGRO	904	0	(904)	412	(492)
6202-60-***	3,371	1,834	(1,537)	(268)	(3,639)	Equip Maint/Repair-Fix-AGRO	15,198	20,166	4,968	24,563	9,365
6205-60-***	478	1,000	522	120	(358)	Irrigation Repairs-Agro	9,143	11,000	1,857	5,668	(3,474)
6206-60-***	0	0	0	0	0	Pump Repair	0	0	0	1,258	1,258
6402-60-***	11,263	17,000	5,737	0	(11,263)	Outside Services-AGRO	178,062	35,000	(143,062)	19,334	(158,728)
6403-60-***	0	0	0	0	0	Waste Removal-Green Waste-AGRO	0	0	0	45	45
6405-60-***	0	334	334	0	0	Garbage Removal	0	3,666	3,666	1,830	1,830

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
6605-60-***	0	250	250	14,670	14,670	Training/Staff Development-AGRO	741	3,250	2,509	41,277	40,536
6607-60-***	1,289	650	(639)	0	(1,289)	Uniforms-AGRO	5,905	9,850	3,945	6,647	743
6608-60-***	587	50	(537)	466	(121)	Vehicle Mileage Expense-AGRO	1,866	550	(1,316)	804	(1,061)
6801-60-***	2,162	0	(2,162)	2,450	288	Equipment Rental-AGRO	4,212	2,000	(2,212)	2,620	(1,592)
7001-60-***	0	0	0	2,454	2,454	Chemicals-Fungicides-AGRO	21,335	35,000	13,665	28,526	7,191
7002-60-***	7,014	2,854	(4,160)	5,646	(1,368)	Chemicals-Herbicides-AGRO	35,100	25,821	(9,279)	40,957	5,857
7003-60-***	0	0	0	0	0	Chemicals-Insecticides-AGRO	13,545	16,849	3,303	10,172	(3,374)
7004-60-***	0	500	500	0	0	Chemicals-Growth Regulators-AGRO	5,480	8,000	2,520	5,480	0
7005-60-***	0	1,125	1,125	0	0	Chemicals-Wetting Agents-AGRO	7,626	11,450	3,824	7,364	(263)
7008-60-***	11,762	8,333	(3,429)	4,000	(7,762)	Fertilizers-Fairways / Roughs-AGRO	60,926	91,667	30,741	78,019	17,093
7009-60-***	3,751	4,166	415	5,286	1,535	Fertilizers-Greens-AGRO	56,688	45,834	(10,854)	27,457	(29,231)
7010-60-***	0	0	0	1,243	1,243	Fertilizers-Tees-AGRO	3,606	12,500	8,895	8,005	4,400
7012-60-***	0	0	0	0	0	Pre-Emergents-AGRO	9,565	25,000	15,435	5,040	(4,525)
7102-60-***	646	1,318	672	2,787	2,141	Sand-Top Dressing greens/tees-AGRO	15,686	22,500	6,814	20,467	4,781
7103-60-***	0	0	0	795	795	Seed-AGRO	25,344	17,500	(7,844)	5,934	(19,410)
7104-60-***	0	0	0	0	0	Sod/Sprigs-AGRO	922	4,000	3,078	9,658	8,735
7105-60-***	0	0	0	0	0	Water/Soil Testing-AGRO	0	1,000	1,000	100	100
7201-60-***	0	0	0	0	0	Oil/Lube-AGRO	0	0	0	190	190
7203-60-***	0	0	0	0	0	Audobon-AGRO	0	0	0	300	300
7205-60-***	5,221	3,333	(1,888)	0	(5,221)	Gas Diesel-AGRO	27,513	36,663	9,150	33,463	5,950
8012-60-***	400	0	(400)	0	(400)	Chamber / Organization Dues	865	1,450	585	535	(330)
9000-60-***	725	1,250	525	2,104	1,379	Miscellaneous-AGRO	7,568	13,750	6,182	10,124	2,557
9007-60-***	143	500	357	337	194	Small Equipment/Hand Tools-AGRO	6,819	5,500	(1,319)	4,862	(1,957)
	53,568	56,348	2,780	47,151	(6,417)	Total Maintenance	591,131	556,164	(34,967)	491,466	(99,665)
						F&B					
6002-80-***	0	0	0	0	0	Utilities-Gas/Propane-F&B	0	0	0	1,830	1,830
6004-80-***	100	100	0	0	(100)	Phone-Cell-F&B	600	1,100	500	100	(500)
6101-80-***	0	0	0	32	32	Supplies-F&B	33	0	(33)	1,301	1,269
6102-80-***	0	0	0	0	0	Supplies-Cleaning-F&B	0	0	0	168	168
6108-80-***	0	0	0	0	0	Supplies-Shop	0	0	0	251	251
6112-80-***	3,234	2,948	(286)	1,922	(1,313)	Supplies-Kitchen-F&B	64,710	45,624	(19,087)	44,927	(19,784)
6202-80-***	217	1,000	783	724	507	Equip Maint/Repair-Fix-F&B	17,758	11,000	(6,758)	16,734	(1,024)
6203-80-***	66	0	(66)	0	(66)	Equip Maint/Repair-Prevent-F&B	66	0	(66)	0	(66)
6301-80-***	0	0	0	30	30	Licenses, Fees, and Permits-F&B	2,709	2,500	(209)	628	(2,081)
6402-80-***	0	0	0	0	0	Outside Services-F&B	0	0	0	200	200
6409-80-***	575	2,000	1,425	1,723	1,149	Linen/Laundry-F&B	14,895	22,000	7,105	22,096	7,201
6601-80-***	345	150	(195)	965	620	Education-F&B	2,662	1,650	(1,012)	4,413	1,751
6602-80-***	287	300	13	839	551	Employee Meals-F&B	3,414	3,700	286	4,629	1,215
6603-80-***	0	0	0	0	0	Employee Testing-Hiring-F&B	35	0	(35)	0	(35)
6605-80-***	295	250	(45)	0	(295)	Training/Staff Development-F&B	1,909	2,750	841	1,697	(212)
6607-80-***	499	125	(374)	25	(474)	Uniforms-F&B	5,330	3,875	(1,455)	3,157	(2,173)
6608-80-***	0	0	0	0	0	Vehicle Mileage Expense-F&B	119	0	(119)	95	(25)
6801-80-***	370	250	(120)	0	(370)	Equipment Rental-F&B	731	2,000	1,270	0	(730)
9000-80-***	0	125	125	30	30	Miscellaneous-F&B	1,939	1,375	(564)	2,612	674
9012-80-***	0	0	0	0	0	Decorations-F&B	0	0	0	489	489
9013-80-***	0	1,000	1,000	0	0	Entertainment-Outside-F&B	5,100	16,500	11,400	9,708	4,608
9014-80-***	283	250	(33)	0	(283)	Glassware/China/Silver-F&B	5,676	7,750	2,074	7,254	1,578
	6,271	8,498	2,227	6,290	19	Total F&B	127,686	121,824	(5,862)	122,289	(5,397)
						Amenities					
6201-51-***	0	0	0	0	0	Building Maint and Repair-INST	0	0	0	(0)	(0)
	0	0	0	0	0	Total Amenities	0	0	0	(0)	(0)
						Sales and Marketing					
6004-75-***	50	100	50	100	50	Phone-Cell-MRKT	750	1,100	350	750	0
8001-75-***	57	1,500	1,443	0	(57)	Advertising (Print)-MRKT	21,656	28,500	6,845	19,480	(2,175)
8003-75-***	471	0	(471)	82	(389)	Advertising (Electronic)-MRKT	6,783	5,000	(1,783)	2,245	(4,537)
8004-75-***	0	0	0	795	795	Advertising (Display)-MRKT	0	0	0	4,398	4,398
8007-75-***	0	0	0	0	0	Web Site-MRKT	2,350	5,000	2,650	1,616	(734)
8008-75-***	300	0	(300)	300	0	Graphic Design-MRKT	3,900	3,000	(900)	4,031	131
8009-75-***	171	375	205	0	(171)	Collateral Materials-MRKT	3,325	6,625	3,300	5,613	2,288
8012-75-***	0	0	0	0	0	Chamber / Organization Dues-MRKT	400	0	(400)	550	150
8013-75-***	1,250	1,000	(250)	2,072	822	Special Promotions / Events -MRKT	17,351	28,000	10,649	14,624	(2,727)
8014-75-***	1,001	1,000	(1)	129	(872)	Membership Programs-MRKT	29,722	34,000	4,278	22,168	(7,554)

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
8015-75-***	250	50	(200)	250	0	Sales Management	4,425	1,950	(2,475)	3,645	(780)
8018-75-***	0	0	0	0	0	CX Evaluations-Mystery Shops-MRKT	622	2,400	1,778	1,289	667
9000-75-***	0	416	416	0	0	Miscellaneous-MRKT	0	4,584	4,584	0	0
	3,550	4,441	891	3,728	178	Total Sales and Marketing	91,283	120,159	28,876	80,409	(10,874)
						Leases, Taxes and Insurance					
7304-70-***	0	0	0	38	38	Other Equip Leases-G&A	0	0	0	492	492
7304-80-***	578	350	(228)	444	(134)	Other Equip Leases	3,420	3,850	430	5,116	1,695
7405-70-***	0	2,083	2,083	0	0	Taxes-Real Estate -G&A	20,640	22,917	2,277	51	(20,588)
7404-70-***	0	400	400	0	0	Taxes-Personal Property -G&A	2,621	2,600	(21)	(1,142)	(3,763)
7401-70-***	3,393	3,018	(375)	3,711	318	Insurance-P&C-G&A	35,260	28,982	(6,278)	34,980	(280)
	3,971	5,851	1,881	4,193	222	Total Leases, Taxes and Insurance	61,941	58,349	(3,592)	39,497	(22,443)
	102,380	108,384	6,004	85,661	(16,719)	Total Other Operational Expenses	1,273,427	1,245,710	(27,717)	1,121,749	(151,678)
	228,752	254,687	25,935	225,703	(3,049)	Total Expenses	2,754,389	3,021,057	266,669	2,849,990	95,601
	(27,098)	(75,102)	48,003	(79,957)	52,859	EBITDAR	(153,486)	(124,538)	(28,948)	(42,334)	(111,152)
	(27,098)	(75,102)	48,003	(79,957)	52,859	EBITDA	(153,486)	(124,538)	(28,948)	(42,334)	(111,152)
						Other/Interest Income					
9523-90-***	97,250	85,000	12,250	150,000	(52,750)	Interest Income	222,250	170,000	52,250	150,000	72,250
2913-90-***	0	0	0	0	0	Other Income	0	0	0	47,686	(47,686)
	97,250	85,000	12,250	150,000	(52,750)	Total Other/Interest Income	222,250	170,000	52,250	197,686	24,564
						Other Expense					
9515-90-***	0	0	0	0	0	Other Below Line Expense	0	0	0	(0)	(0)
	0	0	0	0	0	Total Other Expense	0	0	0	(0)	(0)
	0	0	0	0	0	Total Interest Expense	0	0	0	(0)	(0)
	70,152	9,898	60,253	70,043	109	Net Income	68,764	45,462	23,302	155,353	(86,588)

Sun 'N Lake Golf & Country Club
Cost of Goods
For the Month Ending August 31st, 2020

August					YTD				
Actual	Budget	Variance	Last Year	Last Year Variance	Actual	Budget	Variance	Last Year	Last Year Variance
Revenue									
34,579	27,500	7,079	27,945	6,634	315,661	316,600	(939)	321,769	(6,108)
36,770	57,300	(20,530)	11,240	25,530	574,483	903,850	(329,367)	768,926	(194,442)
2,858	2,775	83	1,586	1,272	29,998	39,350	(9,352)	36,071	(6,072)
7,355	7,200	155	6,306	1,049	95,127	126,100	(30,972)	110,915	(15,788)
1,384	2,900	(1,516)	998	387	43,712	66,200	(22,388)	61,466	(17,754)
6,347	9,000	(2,653)	5,284	1,062	95,660	131,250	(35,590)	117,870	(22,210)
89,293	106,675	(17,382)	53,358	35,934	1,154,642	1,583,250	(428,607)	1,417,017	(262,374)
Cost of Sales									
20,494	19,525	(969)	22,331	1,837	218,483	223,776	5,293	221,524	3,041
12,083	20,743	8,659	3,836	(8,248)	190,038	326,616	136,578	238,424	48,386
1,380	1,110	(270)	2,063	683	20,462	15,740	(4,722)	26,621	6,160
4,657	2,700	(1,957)	3,214	(1,443)	55,008	47,287	(7,721)	56,352	1,344
1,230	1,088	(143)	555	(676)	17,942	24,788	6,845	21,809	3,867
2,923	3,375	452	1,060	(1,863)	44,263	49,219	4,956	37,359	(6,903)
42,768	48,540	5,772	33,059	(9,709)	546,196	687,425	141,230	602,090	55,894
Cost of Sales %									
59.3%	71.0%	11.7%	79.9%	20.6%	69.2%	70.7%	1.5%	68.8%	(0.4%)
32.9%	36.2%	3.3%	34.1%	1.3%	33.1%	36.1%	3.1%	31.0%	(2.1%)
48.3%	40.0%	(8.3%)	130.1%	81.8%	68.2%	40.0%	(28.2%)	73.8%	5.6%
63.3%	37.5%	(25.8%)	51.0%	(12.4%)	57.8%	37.5%	(20.3%)	50.8%	(7.0%)
88.9%	37.5%	(51.4%)	55.6%	(33.3%)	41.0%	37.5%	(3.5%)	35.5%	(5.6%)
46.1%	37.5%	(8.6%)	20.1%	(26.0%)	46.3%	37.5%	(8.8%)	31.7%	(14.6%)
47.9%	45.5%	(2.4%)	62.0%	14.1%	47.3%	43.4%	(3.9%)	42.5%	(4.8%)

Profit Center Analysis

Golf Shop									
34,579	27,500	7,079	27,945	6,634	315,661	316,600	(939)	321,769	(6,108)
<u>20,494</u>	<u>19,525</u>	<u>(969)</u>	<u>22,331</u>	<u>1,837</u>	<u>218,483</u>	<u>223,776</u>	<u>5,293</u>	<u>221,524</u>	<u>3,041</u>
14,085	7,975	6,110	5,614	8,471	97,178	92,824	4,354	100,245	(3,067)
40.7%	29.0%	86.3%	20.1%	127.7%	30.8%	29.3%	0.0%	31.2%	0.0%
\$2.86	\$1.89	\$0.97	\$1.39	\$1.47	\$1.32	\$1.32	(\$0.00)	\$1.45	(\$0.13)
Food & Beverage									
54,714	79,175	(24,461)	25,414	29,300	838,981	1,266,650	(427,669)	1,095,247	(256,266)
22.4%	34.7%	(12.3%)	14.2%	8.2%	26.7%	35.3%	(8.7%)	32.1%	(5.5%)
22,274	29,015	6,741	10,728	(11,546)	327,713	463,649	135,937	380,566	52,853
40.7%	36.6%	(4.1%)	42.2%	1.5%	39.1%	36.6%	(2.5%)	34.7%	(4.3%)
34,624	36,384	1,760	32,414	(2,210)	449,907	510,303	60,396	487,804	37,897
63.3%	46.0%	(17.3%)	127.5%	64.3%	53.6%	40.3%	(13.3%)	44.5%	(9.1%)
6,271	8,498	2,227	6,290	19	127,686	121,824	(5,862)	122,289	(5,397)
11.5%	10.7%	(0.7%)	24.7%	13.3%	15.2%	9.6%	(5.6%)	11.2%	(4.1%)
(8,455)	5,278	(13,733)	(24,018)	15,563	(66,324)	170,874	(237,198)	104,589	(170,912)
(15.5%)	6.7%	(22.1%)	(94.5%)	79.1%	(7.9%)	13.5%	(21.4%)	9.5%	(17.5%)
(\$1.72)	\$1.25	(\$2.97)	(\$5.94)	\$4.22	(\$0.90)	\$2.43	(\$3.33)	\$1.51	(\$2.41)

Sun 'N Lake Golf & Country Club
Outings
For the Month Ending August 31st, 2020

<i>August</i>					<i>YTD</i>					
Actual	Budget	Budget Variance	Last Year	Last Year Variance		Actual	Budget	Budget Variance	Last Year	Last Year Variance
					<i>Rounds - Outings</i>					
1,055	1,052	3	1,075	(20)	Rounds - Outings	1,788	3,015	(1,227)	2,886	(1,098)
					<i>Revenue - Outings</i>					
15,284	14,600	684	15,481	(197)	Green Fees - Outings	37,475	60,600	(23,125)	60,521	(23,045)
0	0	0	0	0	Cart Fees - Outings	0	0	0	0	0
0	0	0	0	0	Driving Range - Outings	0	0	0	0	0
0	0	0	0	0	F & B - Outings	0	0	0	0	0
0	0	0	0	0	Alcohol - Outings	0	0	0	0	0
255	0	255	(248)	503	Other F & B - Outings	54	0	54	899	(845)
15,538	14,600	938	15,233	305	Total Outings Revenue	37,530	60,600	(23,070)	61,420	(23,890)
					<i>Revenue - Dept</i>					
53,769	42,100	11,669	43,889	9,880	Green Fees	881,948	994,200	(112,252)	992,964	(111,016)
32,054	23,000	9,054	24,688	7,367	Cart Fees	365,061	310,000	55,061	312,920	52,141
4,639	3,700	939	3,901	738	Driving Range	60,994	58,300	2,694	59,237	1,757
39,628	60,075	(20,447)	12,826	26,802	F & B	604,482	943,200	(338,718)	804,996	(200,514)
15,086	19,100	(4,014)	12,588	2,498	Alcohol	234,499	323,450	(88,951)	290,251	(55,752)
1,367	700	667	(348)	1,716	Other F & B	7,607	16,200	(8,593)	12,187	(4,580)
146,543	148,675	(2,132)	97,543	49,000	Total Dept Revenue	2,154,591	2,645,350	(490,759)	2,472,555	317,964
					<i>Outings % of Dept Revenue</i>					
28.4%	34.7%	(6.3%)	35.3%	(6.8%)	Green Fees - Outings %	4.2%	6.1%	(1.8%)	6.1%	(1.8%)
0.0%	0.0%	0.0%	0.0%	0.0%	Cart Fees - Outings %	0.0%	0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%	0.0%	Driving Range - Outings %	0.0%	0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%	0.0%	F & B - Outings %	0.0%	0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%	0.0%	Alcohol - Outings %	0.0%	0.0%	0.0%	0.0%	0.0%
18.6%	0.0%	18.6%	0.0%	18.6%	Other F & B - Outings %	0.7%	0.0%	0.7%	7.4%	(6.7%)
10.6%	9.8%	0.8%	15.6%	(5.0%)	Total Outings % of Dept Revenue	1.7%	2.3%	(0.5%)	2.5%	(0.7%)
					<i>Outings APR</i>					
14.49	13.88	0.61	14.40	0.09	Green Fees - Outings APR	20.96	20.10	0.86	20.97	(0.01)
0.00	0.00	0.00	0.00	0.00	Cart Fees - Outings APR	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	Driving Range - Outings APR	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	F & B - Outings APR	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	Alcohol - Outings APR	0.00	0.00	0.00	0.00	0.00
0.24	0.00	0.24	(0.23)	0.47	Other F & B - Outings APR	0.03	0.00	0.03	0.31	(0.28)
14.73	13.88	0.85	14.17	0.56	Total Outings APR	20.99	20.10	0.89	21.28	(0.29)

Sun 'N Lake Golf & Country Club
Cash Flow Statement as of
August 31, 2020

	August	YTD
Cash Flows from Operating Activities		
Net Income (loss)	70,152	68,764
Adjustments to reconcile net income (loss) to net cash provided by operating activities		
(Increase) decrease in assets		
Accounts receivable	(24,705)	127,357
Inventory	11,421	564
Prepaid expenses	5,088	(4,086)
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	58,881	1,131
Deferred revenue	(76,914)	(542,108)
Sales Tax Payable	1,226	(42,722)
	-----	-----
Net cash provided by operating activities	45,148	(391,101)
	-----	-----
Cash flows from investing activities		
	-----	-----
	-----	-----
Cash flows from financing activities		
	-----	-----
	-----	-----
NET INCREASE IN CASH	45,148	(391,101)
Cash and cash equivalents, beginning		
Cash and cash equivalents, beginning		487,199
	-----	-----
Cash and cash equivalents, ending	45,148	96,098
	=====	=====

Sun N Lake Golf Club - General Ledger

GL-Acct	GL Account	Fiscal Period	Post Date	Jrnl	Tran Type	Post Amt	Post Comment
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	26.14	Invoice: 08/17/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	18.58	Invoice: 08/17/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	231.49	Invoice: 08/17/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	14.43	Invoice: 08/17/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	54.05	Invoice: 08/17/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	331.02	Invoice: 08/18/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	239.53	Invoice: 08/18/2020: Duke Energy
6001-50-000	Utilities-Electric-GS	2020 - 11	08/31/2020	AP	Invoice	306.99	Invoice: 08/18/2020: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2020 - 11	08/31/2020	AP	Invoice	34.82	Invoice: 08/17/2020: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2020 - 11	08/31/2020	AP	Invoice	22.61	Invoice: 08/17/2020: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2020 - 11	08/31/2020	AP	Invoice	26.26	Invoice: 08/17/2020: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2020 - 11	08/31/2020	AP	Invoice	2,024.10	Invoice: 08/18/2020: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,906.28	Invoice: 08/18/2020: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2020 - 11	08/31/2020	AP	Invoice	28.14	Invoice: 08/17/2020: DUKE ENERGY
6001-70-000	Utilities-Electric-G&A	2020 - 11	08/31/2020	AP	Invoice	3,707.69	Invoice: 08/18/2020: Duke Energy
6002-70-000	Utilities-Gas/Oil	2020 - 11	08/31/2020	AP	Invoice	316.76	Invoice: 08/20/2020: Infinite Energy
6002-70-000	Utilities-Gas/Oil	2020 - 11	08/31/2020	AP	Invoice	314.64	Invoice: 08/17/2020: TECO
6004-50-000	Phone-Cell-GS	2020 - 11	08/31/2020	AP	Invoice	86.27	Invoice: 083120ER: Andrew Kesling
6004-60-000	Phone-Cell-AGRO	2020 - 11	08/31/2020	AP	Invoice	100	Invoice: 083120ER: Earl McMinn
6004-70-000	Phone-Cell-G&A	2020 - 11	08/12/2020	AP	Invoice	50	Invoice: 073120ER: Simon Clarke
6004-70-000	Phone-Cell-G&A	2020 - 11	08/31/2020	AP	Invoice	100	Invoice: 083120ER: Cindy Riess
6004-70-000	Phone-Cell-G&A	2020 - 11	08/31/2020	AP	Invoice	50	Invoice: 083120ER: Simon Clarke
6004-70-000	Phone-Cell-G&A	2020 - 11	08/31/2020	AP	Invoice	100	Invoice: 083120ER: Michael LaMere
6004-75-000	Phone-Cell-Marketing-Dflt	2020 - 11	08/31/2020	AP	Invoice	50	Invoice: 083120ER: Jessica Martin
6004-80-000	Phone-Cell-F&B	2020 - 11	08/31/2020	AP	Invoice	100	Invoice: 083120ER: Kevin Heim
6005-70-000	Phone - Telco-G&A	2020 - 11	08/31/2020	AP	Invoice	273	Invoice: 08/18/2020: Comcast
6101-50-000	Supplies-GS	2020 - 11	08/19/2020	AP	Invoice	16.9	Invoice: 15284338: Ping Invoice: 2111: Above & Beyond LLC
6101-50-000	Supplies-GS	2020 - 11	08/31/2020	JE	General Journal	381	
6101-50-000	Supplies-GS	2020 - 11	08/31/2020	AP	Invoice	241	Invoice: 20-0887: Creative Printing
6101-50-000	Supplies-GS	2020 - 11	08/31/2020	AP	Invoice	485.98	Invoice: 083120ER: Andrew Kesling
6101-70-000	Supplies-G&A	2020 - 11	08/31/2020	AP	Invoice	205.39	Invoice: 083120ER: Michael LaMere
6103-70-000	Supplies-Office-G&A	2020 - 11	08/05/2020	AP	Invoice	40.17	Invoice: 8059172018: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2020 - 11	08/19/2020	AP	Invoice	424.34	Invoice: 8059327341: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2020 - 11	08/26/2020	AP	Invoice	267.95	Invoice: 8059401162: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	JE	General Journal	139.74	Altec Check Mailing Supplies (Check Stock, Yearly
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	AP	Invoice	62.17	Invoice: 8404762382: CINTAS
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	AP	Invoice	87.57	Invoice: 322308164: Sysco Central Florida, Inc.
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	AP	Invoice	223.5	Invoice: 8059473867: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	AP	Invoice	175.14	Invoice: 322317637: Sysco Central Florida, Inc.
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	AP	Invoice	741.99	Invoice: 387: Sun N Lake Improvement District
6103-70-000	Supplies-Office-G&A	2020 - 11	08/31/2020	AP	Invoice	505.82	Invoice: 8404762383: CINTAS
6107-60-000	Supplies-Course -AGRO	2020 - 11	08/31/2020	AP	Invoice	614.62	Invoice: 439863: Trigon Turf Sciences, LLC
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/12/2020	AP	Invoice	200	Invoice: 266: Paul's Landscapes
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/12/2020	AP	Invoice	20.94	Invoice: 25636909: Edward Don & Company
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/19/2020	AP	Invoice	48.89	Invoice: 06-919705273: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/19/2020	AP	Invoice	47.78	Invoice: 06-919693358: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/19/2020	AP	Invoice	297.3	Invoice: 25670115: Edward Don & Company
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/19/2020	AP	Invoice	444.41	Invoice: 322299330: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	94.68	Invoice: 06-919788246: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	CM	CM Check	345.22	Tran: 0000003171-CK: Bank Acct: Onsite: Aug 17 202
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	137.15	Invoice: 322308164: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	92.99	Invoice: 322317637: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	145.31	Invoice: 06-919739685: Cheney Brothers, Inc.

Sun N Lake Golf Club - General Ledger

GL-Acct	GL Account	Fiscal Period	Post Date	Jrnl	Tran Type	Post Amt	Post Comment
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	241	Invoice: 322327187: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	101.4	Invoice: 322310729: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	22.28	Invoice: 06-919774175: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	16.45	Invoice: 06-919800008: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	74.13	Invoice: 25680244: Edward Don & Company
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	172.13	Invoice: 25715380: Edward Don & Company
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	140.69	Invoice: 322320216: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	119.78	Invoice: 06-919805292: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	73.77	Invoice: 322334888: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	222.83	Invoice: 322329758: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	109.47	Invoice: 9973007896: Airgas National Carbonation
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Debit Memo	-17	Invoice: 06-919682098 CR: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	AP	Invoice	49.99	Invoice: 06-919770832: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2020 - 11	08/31/2020	CM	Withdrawal	32.6	Tran: 0000001591-WD: Bank Acct: Depository: Aug 11
6201-70-000	Building Maint and Repair-G&A	2020 - 11	08/12/2020	AP	Invoice	19	Invoice: 49097: Mr. Rooter Plumbing
6201-70-000	Building Maint and Repair-G&A	2020 - 11	08/31/2020	AP	Invoice	414.37	Invoice: 08/13/2020: Home Depot Credit Services
6201-70-000	Building Maint and Repair-G&A	2020 - 11	08/31/2020	AP	Invoice	288	Invoice: 49102: Mr. Rooter Plumbing
6201-70-000	Building Maint and Repair-G&A	2020 - 11	08/31/2020	AP	Invoice	300	Invoice: 52277: Superior Quality Seamless Gutters,
6201-70-000	Building Maint and Repair-G&A	2020 - 11	08/31/2020	AP	Invoice	495	Invoice: 49097A: Mr. Rooter Plumbing
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/12/2020	AP	Invoice	119.25	Invoice: 5055-256133: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/19/2020	AP	Invoice	79.32	Invoice: 5055-253822: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/19/2020	AP	Invoice	245.77	Invoice: 40958781: Wesco Turf, Inc.
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	31.85	Invoice: P10209: Everglades
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	31.85	Invoice: P11569: Everglades
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	69.9	Invoice: P10204: Everglades
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,074.47	Invoice: P06044: Everglades
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,377.53	Invoice: 387: Sun N Lake Improvement District
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	85.64	Invoice: 5055-257577: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Debit Memo	-18	Invoice: 5055-257349: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Debit Memo	-28	Invoice: 5055-258074: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2020 - 11	08/31/2020	AP	Invoice	301.41	Invoice: 5055-257793: O'Reilly
6202-80-000	Equip Maint/Repair-Fix-F&B	2020 - 11	08/12/2020	AP	Invoice	32.25	Invoice: 02053083: Bernie Little Distribors Inc.
6202-80-000	Equip Maint/Repair-Fix-F&B	2020 - 11	08/13/2020	AP	Debit Memo	-32.25	Invoice: 02053083-X: Bernie Little Distribors Inc.
6202-80-000	Equip Maint/Repair-Fix-F&B	2020 - 11	08/13/2020	AP	Debit Memo	-258	Invoice: 02052379-X: Bernie Little Distribors Inc.
6202-80-000	Equip Maint/Repair-Fix-F&B	2020 - 11	08/31/2020	AP	Invoice	475	Invoice: 9007: Florida Degreasing
6203-70-000	Equip Maint/Repair-Prevent-G&A	2020 - 11	08/12/2020	AP	Invoice	399.98	Invoice: 385: Prestige Home Technologies
6203-80-000	Equip Maint/Repair-Prevent-F&B	2020 - 11	08/31/2020	AP	Invoice	65.98	Invoice: 083120ER: Michael LaMere
6204-50-000	Cart Repairs-GS	2020 - 11	08/12/2020	AP	Invoice	14.26	Invoice: 92228183: E-Z-GO A Textron Company
6204-50-000	Cart Repairs-GS	2020 - 11	08/12/2020	AP	Invoice	170.12	Invoice: 92239017: E-Z-GO A Textron Company
6204-50-000	Cart Repairs-GS	2020 - 11	08/31/2020	CM	Deposit	-231	Tran: 0000010605-DE: Bank Acct: Depository: Aug 17
6205-60-000	Irrigation Repairs-Agro	2020 - 11	08/31/2020	AP	Invoice	239	Invoice: 07/01/2020: The Toro Company - NSN
6205-60-000	Irrigation Repairs-Agro	2020 - 11	08/31/2020	AP	Invoice	239	Invoice: 08/01/2020: The Toro Company - NSN
6303-70-000	Bank Fees-G&A	2020 - 11	08/31/2020	CM	Withdrawal	436.19	Tran: 0000001585-WD: Bank Acct: Operating: Aug 17
6305-70-000	Credit Card Fees-G&A	2020 - 11	08/31/2020	CM	Withdrawal	9.98	Tran: 0000001594-WD: Bank Acct: Depository: Aug 31
6305-70-000	Credit Card Fees-G&A	2020 - 11	08/31/2020	CM	Withdrawal	10	Tran: 0000001599-WD: Bank Acct: Onsite: Aug 11 202
6305-70-000	Credit Card Fees-G&A	2020 - 11	08/31/2020	CM	Withdrawal	1,771.75	Tran: 0000001582-WD: Bank Acct: Depository: Aug 3
6307-70-000	Legal/Accounting/Professional -G&A	2020 - 11	08/01/2020	JE	General Journal	34.69	Jun P-Card kstahl-BCKPG Mgmt., LLC - FL Annual Rep
6313-70-000	BCG Management-G&A	2020 - 11	08/01/2020	JE	General Journal	10,000.00	Management Fees-AUG 20
6314-70-000	Payroll Processing-G&A	2020 - 11	08/01/2020	JE	General Journal	262.7	Recruitment/Performance Mgmt-Quarterly Cost
6314-70-000	Payroll Processing-G&A	2020 - 11	08/12/2020	AP	Invoice	1,494.48	Invoice: PRINV0119086: Ultimate Software Group, In
6314-70-000	Payroll Processing-G&A	2020 - 11	08/25/2020	AP	Invoice	73.82	Invoice: 562618090: ADP, Inc.
6314-70-000	Payroll Processing-G&A	2020 - 11	08/31/2020	JE	General Journal	539.88	ADP Employment Tax Services-August
6314-70-000	Payroll Processing-G&A	2020 - 11	08/31/2020	JE	General Journal	170.24	ADP Unemployment Services-August
6314-70-000	Payroll Processing-G&A	2020 - 11	08/31/2020	JE	General Journal	111.2	HRIS Support Services (Ultipro) - August KP Sun N

Sun N Lake Golf Club - General Ledger

GL-Acct	GL Account	Fiscal Period	Post Date	Jrnl	Tran Type	Post Amt	Post Comment
6402-60-000	Outside Services-AGRO	2020 - 11	08/05/2020	AP	Invoice	2,277.34	Invoice: 3543344: Tee Off Temps, Punta Gorda
6402-60-000	Outside Services-AGRO	2020 - 11	08/12/2020	AP	Invoice	1,948.32	Invoice: 3546955: Tee Off Temps, Punta Gorda
6402-60-000	Outside Services-AGRO	2020 - 11	08/19/2020	AP	Invoice	1,425.60	Invoice: 3550555: Tee Off Temps, Punta Gorda
6402-60-000	Outside Services-AGRO	2020 - 11	08/31/2020	AP	Invoice	2,031.04	Invoice: 3561758: Tee Off Temps, Punta Gorda
6402-60-000	Outside Services-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,445.74	Invoice: 3554460: Tee Off Temps, Punta Gorda
6402-60-000	Outside Services-AGRO	2020 - 11	08/31/2020	AP	Invoice	2,134.78	Invoice: 3558073: Tee Off Temps, Punta Gorda
6406-70-000	Pest Control-G&A	2020 - 11	08/25/2020	AP	Invoice	25	Invoice: 386: Sun N Lake Improvement District
6406-70-000	Pest Control-G&A	2020 - 11	08/31/2020	AP	Invoice	281.84	Invoice: 9607864: Ecolab Pest Elim Div.
6409-80-000	Linen/Laundry-F&B	2020 - 11	08/12/2020	AP	Invoice	134.96	Invoice: LSAR1232993: AlSCO
6409-80-000	Linen/Laundry-F&B	2020 - 11	08/12/2020	AP	Invoice	133.14	Invoice: LSAR1231555: AlSCO
6409-80-000	Linen/Laundry-F&B	2020 - 11	08/31/2020	AP	Invoice	103.51	Invoice: LSAR1237324: AlSCO
6409-80-000	Linen/Laundry-F&B	2020 - 11	08/31/2020	AP	Invoice	99.99	Invoice: LSAR1235877: AlSCO
6409-80-000	Linen/Laundry-F&B	2020 - 11	08/31/2020	AP	Invoice	103.19	Invoice: LSAR1237515: AlSCO
6501-70-000	IT Support-G&A	2020 - 11	08/01/2020	JE	General Journal	350	IT SUPPORT-August
6501-70-000	IT Support-G&A	2020 - 11	08/12/2020	AP	Invoice	280.44	Invoice: 14783: Mid Florida IT
6501-70-000	IT Support-G&A	2020 - 11	08/18/2020	AP	Invoice	280.44	Invoice: 14644: Mid Florida IT
6501-70-000	IT Support-G&A	2020 - 11	08/31/2020	AP	Invoice	865.88	Invoice: 14743: Mid Florida IT
6504-70-000	Internet Access/VPN-G&A	2020 - 11	08/31/2020	AP	Invoice	572.45	Invoice: 08/18/2020: Comcast
6506-70-000	POS System Hardware-G&A	2020 - 11	08/12/2020	AP	Invoice	875	Invoice: INV00022966: GOLFNOW Invoice: INV00021879: GOLFNOW
6506-70-000	POS System Hardware-G&A	2020 - 11	08/31/2020	JE	General Journal	908.67	
6601-80-000	Education-F&B	2020 - 11	08/31/2020	AP	Invoice	344.72	Invoice: 083120ER: Kevin Heim
6602-70-000	Employee Meals-G&A	2020 - 11	08/01/2020	JE	General Journal	30.73	July P-Card brhodes-Lunch with Mike and Andy
6602-70-000	Employee Meals-G&A	2020 - 11	08/01/2020	JE	General Journal	30.57	July P-Card brhodes-Lunch with Mike and Andy
6602-70-000	Employee Meals-G&A	2020 - 11	08/31/2020	AP	Invoice	73.38	Invoice: 322329758: Sysco Central Florida, Inc.
6602-70-000	Employee Meals-G&A	2020 - 11	08/31/2020	JE	General Journal	290.18	Employee meals
6602-80-000	Employee Meals-F&B	2020 - 11	08/31/2020	AP	Invoice	287.35	Invoice: 06-919739685: Cheney Brothers, Inc.
6605-80-000	Training/Staff Development-F&B	2020 - 11	08/12/2020	AP	Invoice	37.5	Invoice: RCS27503: Regulatory Compliance Services
6605-80-000	Training/Staff Development-F&B	2020 - 11	08/12/2020	AP	Invoice	220	Invoice: RCS27652: Regulatory Compliance Services
6605-80-000	Training/Staff Development-F&B	2020 - 11	08/31/2020	AP	Invoice	37.5	Invoice: RCS28310: Regulatory Compliance Services
6607-60-000	Uniforms-AGRO	2020 - 11	08/25/2020	AP	Invoice	321.15	Invoice: 386: Sun N Lake Improvement District
6607-60-000	Uniforms-AGRO	2020 - 11	08/31/2020	AP	Invoice	634.92	Invoice: 387: Sun N Lake Improvement District
6607-60-000	Uniforms-AGRO	2020 - 11	08/31/2020	JE	General Journal	333.23	Member adj.
6607-80-000	Uniforms-F&B	2020 - 11	08/31/2020	AP	Invoice	10	Invoice: 12964: Frames & Images
6607-80-000	Uniforms-F&B	2020 - 11	08/31/2020	AP	Invoice	479.23	Invoice: 70489025: The CIT Group
6607-80-000	Uniforms-F&B	2020 - 11	08/31/2020	AP	Invoice	10	Invoice: 12961: Frames & Images
6608-50-000	Vehicle Mileage Expense-GS	2020 - 11	08/12/2020	AP	Invoice	20.7	Invoice: 073120ER: Simon Clarke
6608-50-000	Vehicle Mileage Expense-GS	2020 - 11	08/31/2020	AP	Invoice	28.75	Invoice: 083120ER: Simon Clarke
6608-60-000	Vehicle Mileage Expense-AGRO	2020 - 11	08/12/2020	AP	Invoice	338.1	Invoice: 080720ER: Roben Griffin
6608-60-000	Vehicle Mileage Expense-AGRO	2020 - 11	08/31/2020	AP	Invoice	248.98	Invoice: 083120ER: Earl McMinn
6608-70-000	Vehicle Mileage Expense-G&A	2020 - 11	08/12/2020	AP	Invoice	12.65	Invoice: 073120ER: Simon Clarke
6608-70-000	Vehicle Mileage Expense-G&A	2020 - 11	08/31/2020	AP	Invoice	24.5	Invoice: 083120ER: Cindy Riess
6610-70-000	Management Travel-Corp Staff-G&A	2020 - 11	08/01/2020	JE	General Journal	288.14	Jul Exp Reimb brhodes-Mileage
6610-70-000	Management Travel-Corp Staff-G&A	2020 - 11	08/01/2020	JE	General Journal	7.56	Jul Exp Reimb brhodes-Tolls
6610-70-000	Management Travel-Corp Staff-G&A	2020 - 11	08/01/2020	JE	General Journal	117.16	Jul Exp Reimb tcianci-Board Meetings
6610-70-000	Management Travel-Corp Staff-G&A	2020 - 11	08/01/2020	JE	General Journal	8.06	July P-Card devangelista-Dinner from Course Visit
6801-60-000	Equipment Rental-AGRO	2020 - 11	08/31/2020	AP	Invoice	2,100.32	Invoice: 103574290-0001: Sunbelt Rentals, Inc.
6801-60-000	Equipment Rental-AGRO	2020 - 11	08/31/2020	AP	Invoice	61.26	Invoice: 387: Sun N Lake Improvement District
6801-80-000	Equipment Rental-F&B	2020 - 11	08/25/2020	AP	Invoice	370	Invoice: 386: Sun N Lake Improvement District
7002-60-000	Chemicals-Herbicides-AGRO	2020 - 11	08/19/2020	AP	Invoice	2,058.00	Invoice: 586: Richland's Sustainable Agronomics In
7002-60-000	Chemicals-Herbicides-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,684.40	Invoice: 611: Richland's Sustainable Agronomics In
7002-60-000	Chemicals-Herbicides-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,497.50	Invoice: 627: Richland's Sustainable Agronomics In
7002-60-000	Chemicals-Herbicides-AGRO	2020 - 11	08/31/2020	AP	Invoice	1,773.75	Invoice: 48768: Southeast Turf Partners, Inc
7008-60-000	Fertilizers-Fairways / Roughs-AGRO	2020 - 11	08/31/2020	AP	Invoice	11,762.09	Invoice: INV01401771: Harrell's, LLC

Sun N Lake Golf Club - General Ledger

GL-Acct	GL Account	Fiscal Period	Post Date	Jrnl	Tran Type	Post Amt	Post Comment
7009-60-000	Fertilizers-Greens-AGRO	2020 - 11	08/31/2020	JE	General Journal	3,750.62	Invoice: Harrells: INV01312240
7102-60-000	Sand-Top Dressing greens/tees-AGRO	2020 - 11	08/19/2020	AP	Invoice	646.14	Invoice: 0577132-IN: Golf Agronomics Supply & Hand
7205-60-000	Gas Diesel-AGRO	2020 - 11	08/25/2020	AP	Invoice	2,544.72	Invoice: 386: Sun N Lake Improvement District
7205-60-000	Gas Diesel-AGRO	2020 - 11	08/31/2020	AP	Invoice	2,675.81	Invoice: 387: Sun N Lake Improvement District
7304-80-000	Other Equipment Leases - F & B	2020 - 11	08/19/2020	AP	Invoice	289	Invoice: 58474: John Palmer Electric, Inc.
7304-80-000	Other Equipment Leases - F & B	2020 - 11	08/19/2020	AP	Invoice	289	Invoice: 59717: John Palmer Electric, Inc.
7401-70-000	Insurance-P&C-G&A	2020 - 11	08/01/2020	JE	General Journal	-2,306.67	PRM insurance accrual
7401-70-000	Insurance-P&C-G&A	2020 - 11	08/25/2020	AP	Invoice	2,306.67	Invoice: 386: Sun N Lake Improvement District Wells Fargo-PC/WC□
7401-70-000	Insurance-P&C-G&A	2020 - 11	08/31/2020	JE	General Journal	1,085.83	
7401-70-000	Insurance-P&C-G&A	2020 - 11	08/31/2020	AP	Invoice	2,306.67	Invoice: 387: Sun N Lake Improvement District Wells Fargo-PC/WC□
7402-70-000	Insurance-Workmans Comp-G&A	2020 - 11	08/31/2020	JE	General Journal	2,330.57	
7402-70-000	Insurance-Workmans Comp-G&A	2020 - 11	08/31/2020	JE	General Journal	-742.43	WC allocation
8001-75-000	Advertising (Print)-MRKT	2020 - 11	08/12/2020	AP	Invoice	57	Invoice: 08/05/2020: HIGHLANDS NEWS-SUN
8003-75-000	Advertising (Electronic)-MRKT	2020 - 11	08/01/2020	JE	General Journal	104.7	July P-Card devangelista-Facebook Ad - Island View
8003-75-000	Advertising (Electronic)-MRKT	2020 - 11	08/01/2020	JE	General Journal	250	July P-Card devangelista-Facebook Ad
8003-75-000	Advertising (Electronic)-MRKT	2020 - 11	08/01/2020	JE	General Journal	75	July P-Card devangelista-Facebook Ad - Island View
8003-75-000	Advertising (Electronic)-MRKT	2020 - 11	08/01/2020	JE	General Journal	41.47	July P-Card devangelista-Facebook Ad - Island View
8008-75-000	Graphic Design-MRKT	2020 - 11	08/01/2020	JE	General Journal	300	Graphic Design On Demand -August
8009-75-000	Collateral Materials-MRKT	2020 - 11	08/31/2020	AP	Invoice	155.5	Invoice: INV4184: Suttle Straus
8009-75-000	Collateral Materials-MRKT	2020 - 11	08/31/2020	AP	Invoice	15	Invoice: 083120ER: Michael LaMere
8012-60-000	Chamber / Organization Dues	2020 - 11	08/19/2020	AP	Invoice	400	Invoice: 926698: GCSAA
8013-75-000	Special Promotions / Events -MRKT	2020 - 11	08/31/2020	JE	General Journal	667	Invoice: 07/15/2020: Sebring Citrus Golf Trail, LL
8013-75-000	Special Promotions / Events -MRKT	2020 - 11	08/31/2020	AP	Invoice	179.55	Invoice: 322329758: Sysco Central Florida, Inc.
8013-75-000	Special Promotions / Events -MRKT	2020 - 11	08/31/2020	AP	Invoice	304.9	Invoice: 06-919774175: Cheney Brothers, Inc.
8013-75-000	Special Promotions / Events -MRKT	2020 - 11	08/31/2020	JE	General Journal	98.74	Birthday discounts
8014-75-000	Membership Programs-MRKT	2020 - 11	08/31/2020	AP	Invoice	360	Invoice: 20-0874: Creative Printing
8014-75-000	Membership Programs-MRKT	2020 - 11	08/31/2020	AP	Invoice	120	Invoice: 20-0875: Creative Printing
8014-75-000	Membership Programs-MRKT	2020 - 11	08/31/2020	AP	Invoice	116.18	Invoice: 322329758: Sysco Central Florida, Inc.
8014-75-000	Membership Programs-MRKT	2020 - 11	08/31/2020	AP	Invoice	405.22	Invoice: 06-919770832: Cheney Brothers, Inc.
8015-75-000	Sales Management	2020 - 11	08/01/2020	JE	General Journal	250	SALES SUPPORT (Salesforce)-August
9000-60-000	Miscellaneous-AGRO	2020 - 11	08/19/2020	AP	Invoice	1,200.00	Invoice: 07/25/2020: Mr. Bones Stump Grinding
9000-60-000	Miscellaneous-AGRO	2020 - 11	08/31/2020	AP	Invoice	24.98	Invoice: 172125: Triangle Hardware
9000-60-000	Miscellaneous-AGRO	2020 - 11	08/31/2020	AP	Invoice	-500	Invoice: 387: Sun N Lake Improvement District
9001-50-000	Driving Range Supplies (Balls,-GS	2020 - 11	08/12/2020	AP	Invoice	2,116.80	Invoice: 4531480652: Wilson Sporting Goods
9007-60-000	Small Equipment/Hand Tools-AGRO	2020 - 11	08/31/2020	AP	Invoice	143.18	Invoice: 08/13/2020: Home Depot Credit Services
9008-70-000	Copier Fax/Lease-G&A	2020 - 11	08/12/2020	AP	Invoice	28.83	Invoice: 715310298-2020: Xerox Corporation
9008-70-000	Copier Fax/Lease-G&A	2020 - 11	08/19/2020	AP	Invoice	302.76	Invoice: 010946861: Xerox Corporation
9008-70-000	Copier Fax/Lease-G&A	2020 - 11	08/31/2020	AP	Invoice	28.83	Invoice: 011119283: Xerox Corporation
9009-70-000	Postage-G&A	2020 - 11	08/25/2020	AP	Invoice	63.5	Invoice: 386: Sun N Lake Improvement District
9009-70-000	Postage-G&A	2020 - 11	08/31/2020	JE	General Journal	36.5	Postage Aug SUN
9009-70-000	Postage-G&A	2020 - 11	08/31/2020	AP	Invoice	6.44	Invoice: 083120ER: Andrew Kesling
9009-70-000	Postage-G&A	2020 - 11	08/31/2020	AP	Invoice	61	Invoice: 387: Sun N Lake Improvement District
9014-80-000	Glassware/China/Silver-F&B	2020 - 11	08/31/2020	AP	Invoice	95.2	Invoice: 25715380: Edward Don & Company
9014-80-000	Glassware/China/Silver-F&B	2020 - 11	08/31/2020	AP	Invoice	99.19	Invoice: 25721396: Edward Don & Company
9014-80-000	Glassware/China/Silver-F&B	2020 - 11	08/31/2020	AP	Invoice	88.35	Invoice: 25723178: Edward Don & Company
9523-90-000	Assessment Revenue - Other Income	2020 - 11	08/31/2020	CM	Deposit	-97,250.00	Tran: 0000010604-DE: Bank Acct: Depository: Aug 10

Accounts Payable

Aged Payables Report

Vendor Summary Aged As of 08/31/2020

Vend	Vend Name	Disc Amt	Amount	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days	
0139	Duke Energy	0.00	331.02	0.00	331.02	0.00	0.00	0.00	0.00	
1573	Duke Energy	0.00	34.82	0.00	34.82	0.00	0.00	0.00	0.00	
2067	Duke Energy	0.00	2,024.10	0.00	2,024.10	0.00	0.00	0.00	0.00	
2112	Duke Energy	0.00	14.43	0.00	14.43	0.00	0.00	0.00	0.00	
2168	Duke Energy	0.00	1,906.28	0.00	1,906.28	0.00	0.00	0.00	0.00	
4145	Duke Energy	0.00	239.53	0.00	239.53	0.00	0.00	0.00	0.00	
4317	Infinite Energy	0.00	316.76	0.00	316.76	0.00	0.00	0.00	0.00	
5416	TECO	0.00	314.64	0.00	314.64	0.00	0.00	0.00	0.00	
5469	Duke Energy	0.00	22.61	0.00	22.61	0.00	0.00	0.00	0.00	
6076	Duke Energy	0.00	54.05	0.00	54.05	0.00	0.00	0.00	0.00	
6128	Duke Energy	0.00	18.58	0.00	18.58	0.00	0.00	0.00	0.00	
6511	Duke Energy	0.00	306.99	0.00	306.99	0.00	0.00	0.00	0.00	
7121	Duke Energy	0.00	26.26	0.00	26.26	0.00	0.00	0.00	0.00	
7382	Duke Energy	0.00	3,707.69	0.00	3,707.69	0.00	0.00	0.00	0.00	
7595	Comcast	0.00	845.45	0.00	845.45	0.00	0.00	0.00	0.00	
8105	Duke Energy	0.00	26.14	0.00	26.14	0.00	0.00	0.00	0.00	
8488	Duke Energy	0.00	231.49	0.00	231.49	0.00	0.00	0.00	0.00	
8490	DUKE ENERGY	0.00	28.14	0.00	28.14	0.00	0.00	0.00	0.00	
ACUSHNET	Acushnet Company	43.77	6,050.05	0.00	214.12	5,835.93	0.00	0.00	0.00	
ADP	ADP, Inc.	0.00	73.82	0.00	73.82	0.00	0.00	0.00	0.00	
AIRGAS	Airgas National Carbonation	0.00	109.47	0.00	0.00	109.47	0.00	0.00	0.00	
ALSCO	Alco	0.00	574.79	0.00	574.79	0.00	0.00	0.00	0.00	
BCG	Billy Casper Golf	0.00	13,911.22	0.00	12,611.09	143.25	1,156.88	0.00	0.00	
BUSHNELL	Vista Outdoor Sales, LLC.-Bushnell	0.00	-133.00	0.00	0.00	0.00	0.00	0.00	-133.00	
CALLA	Callaway Golf	0.00	2,934.50	0.00	1,909.01	1,025.49	0.00	0.00	0.00	
CHENEY	Cheney Brothers, Inc.	0.00	8,067.19	0.00	8,067.19	0.00	0.00	0.00	0.00	
CINTAS	CINTAS	0.00	567.99	0.00	567.99	0.00	0.00	0.00	0.00	
CIT	The CIT Group	0.00	479.23	0.00	479.23	0.00	0.00	0.00	0.00	
CLARKE	Simon Clarke	0.00	78.75	0.00	78.75	0.00	0.00	0.00	0.00	
COBRA	Cobra Golf Incorporated	0.00	1,369.00	0.00	0.00	0.00	0.00	0.00	1,369.00	
CREATIVE	Creative Printing	0.00	721.00	0.00	721.00	0.00	0.00	0.00	0.00	
DEGREASING	Florida Degreasing	0.00	475.00	0.00	475.00	0.00	0.00	0.00	0.00	
DON	Edward Don & Company	0.00	826.30	0.00	826.30	0.00	0.00	0.00	0.00	
ECOLAB PEST	Ecolab Pest Elim Div.	0.00	281.84	0.00	0.00	281.84	0.00	0.00	0.00	
EVERGLADES	Everglades	0.00	1,208.07	0.00	133.60	1,074.47	0.00	0.00	0.00	
EZ GO	E-Z-GO A Textron Company	0.00	170.12	0.00	170.12	0.00	0.00	0.00	0.00	
EZLINKS	GOLFNOW	0.00	875.00	0.00	875.00	0.00	0.00	0.00	0.00	
FRAMES	Frames & Images	0.00	20.00	0.00	20.00	0.00	0.00	0.00	0.00	
GCSAA	GCSAA	0.00	400.00	400.00	0.00	0.00	0.00	0.00	0.00	
GEAR	Gear for Sports	0.00	-156.72	0.00	0.00	0.00	0.00	0.00	-156.72	
GLOBAL	Global Golf Sales	0.00	92.41	0.00	92.41	0.00	0.00	0.00	0.00	
GOLF AGRO	Golf Agronomics Supply & Handling	0.00	646.14	0.00	646.14	0.00	0.00	0.00	0.00	
GUTTERS	Superior Quality Seamless Gutters, Inc.	0.00	300.00	0.00	300.00	0.00	0.00	0.00	0.00	
HARRELLS	Harrell's, LLC	0.00	11,762.09	0.00	11,762.09	0.00	0.00	0.00	0.00	
HEIM	Kevin Heim	0.00	444.72	0.00	444.72	0.00	0.00	0.00	0.00	
HERSHEY	Hershey Creamery Co.	0.00	155.00	0.00	155.00	0.00	0.00	0.00	0.00	
HOMEDEPOT	Home Depot Credit Services	0.00	557.55	0.00	557.55	0.00	0.00	0.00	0.00	
IMPERIAL	Imperial Headwear	0.00	769.29	0.00	769.29	0.00	0.00	0.00	0.00	
IMPROVEMEN	Sun N Lake Improvement District	0.00	7,359.18	0.00	7,359.18	0.00	0.00	0.00	0.00	
INS	BCG Self Insurance	0.00	10,024.06	0.00	10,024.06	0.00	0.00	0.00	0.00	
KESLING	Andrew Kesling	0.00	578.69	0.00	578.69	0.00	0.00	0.00	0.00	
LaMere	Michael LaMere	0.00	386.37	0.00	386.37	0.00	0.00	0.00	0.00	
MARTIN	Jessica Martin	0.00	50.00	0.00	50.00	0.00	0.00	0.00	0.00	
MCMINN	Earl McMinn	0.00	348.98	0.00	348.98	0.00	0.00	0.00	0.00	
MID FL IT	Mid Florida IT	0.00	865.88	0.00	865.88	0.00	0.00	0.00	0.00	
OGIO	CALLAWAY GOLF	0.00	-145.00	0.00	0.00	0.00	0.00	0.00	-145.00	
OREILLY	O'Reilly	0.00	341.05	0.00	341.05	0.00	0.00	0.00	0.00	
PING	Ping	39.67	878.13	0.00	302.13	576.00	0.00	0.00	0.00	
RCS	Regulatory Compliance Services	0.00	37.50	37.50	0.00	0.00	0.00	0.00	0.00	
RICHLAND	Richland's Sustainable Agronomics Inc.	0.00	3,181.90	0.00	1,497.50	1,684.40	0.00	0.00	0.00	
RIESS	Cindy Riess	0.00	124.50	0.00	124.50	0.00	0.00	0.00	0.00	
ROOTER	Mr. Rooter Plumbing	0.00	783.00	0.00	783.00	0.00	0.00	0.00	0.00	
SEP	Southeast Turf Partners, Inc	0.00	1,773.75	0.00	0.00	0.00	0.00	1,773.75	0.00	
STAPLES	Staples Business Advantage	0.00	915.79	0.00	915.79	0.00	0.00	0.00	0.00	
SUNBELT	Sunbelt Rentals, Inc.	0.00	2,100.32	0.00	0.00	2,100.32	0.00	0.00	0.00	
SUTTLE	Suttle Straus	0.00	155.50	0.00	155.50	0.00	0.00	0.00	0.00	
SYSCO	Sysco Central Florida, Inc.	0.00	7,662.31	0.00	7,662.31	0.00	0.00	0.00	0.00	
TAYLORMADE	Taylor Made Golf Company, Inc.	0.00	2,553.18	0.00	0.00	566.41	0.00	120.02	1,866.75	
TEE OFF	Tee Off Temps, Punta Gorda	0.00	5,611.56	0.00	0.00	5,611.56	0.00	0.00	0.00	
TORO	The Toro Company - NSN	0.00	478.00	0.00	239.00	0.00	239.00	0.00	0.00	
TRIANGLE	Triangle Hardware	0.00	24.98	0.00	0.00	24.98	0.00	0.00	0.00	
TRIGON TURF	Trigon Turf Sciences, LLC	0.00	614.62	0.00	0.00	0.00	614.62	0.00	0.00	
ULTIPRO	Ultimate Software Group, Inc.	0.00	2,906.80	0.00	1,494.48	1,412.32	0.00	0.00	0.00	
USKIDS	U.S. Kids Golf	5.85	420.34	0.00	210.17	210.17	0.00	0.00	0.00	
WILSON	Wilson Sporting Goods	0.00	2,116.80	0.00	0.00	2,116.80	0.00	0.00	0.00	
XEROX	Xerox Corporation	0.00	28.83	0.00	28.83	0.00	0.00	0.00	0.00	
Report Totals:			89.29	116,256.82	437.50	86,340.61	22,773.41	2,010.50	1,893.77	2,801.03

Sun N Lake Golf Club Check Register

Payment	Pmt Amt	Pmt Date	Vendor	Bank Acct	Unapplied	Disc Taken	Comment
0000011116-CK	(258.00)	08/13/2020	Bernie Little Distribors Inc.	Operating	-	-	
0000011150-CK	342.34	08/06/2020	Duke Energy	Operating	-	-	
0000011151-CK	41.23	08/06/2020	Duke Energy	Operating	-	-	
0000011152-CK	2,314.47	08/06/2020	Duke Energy	Operating	-	-	
0000011153-CK	14.43	08/06/2020	Duke Energy	Operating	-	-	
0000011154-CK	2,001.49	08/06/2020	Duke Energy	Operating	-	-	
0000011155-CK	223.79	08/06/2020	Duke Energy	Operating	-	-	
0000011156-CK	336.28	08/06/2020	Infinite Energy	Operating	-	-	
0000011157-CK	22.10	08/06/2020	Duke Energy	Operating	-	-	
0000011158-CK	58.19	08/06/2020	Duke Energy	Operating	-	-	
0000011159-CK	17.32	08/06/2020	Duke Energy	Operating	-	-	
0000011160-CK	395.78	08/06/2020	Duke Energy	Operating	-	-	
0000011161-CK	26.26	08/06/2020	Duke Energy	Operating	-	-	
0000011162-CK	4,026.22	08/06/2020	Duke Energy	Operating	-	-	
0000011163-CK	862.33	08/06/2020	Comcast	Operating	-	-	
0000011164-CK	22.24	08/06/2020	Duke Energy	Operating	-	-	
0000011165-CK	205.31	08/06/2020	Duke Energy	Operating	-	-	
0000011166-CK	28.40	08/06/2020	DUKE ENERGY	Operating	-	-	
0000011167-CK	376.00	08/06/2020	America's Favorite Coupon Book VI	Operating	-	-	
0000011168-CK	407.32	08/06/2020	Air and Electrical Services	Operating	-	-	
0000011169-CK	499.36	08/06/2020	Alsco	Operating	-	-	
0000011170-CK	1,752.41	08/06/2020	Cheney Brothers, Inc.	Operating	-	-	
0000011171-CK	300.00	08/06/2020	CS - Graphic Design Services	Operating	-	-	
0000011172-CK	350.00	08/06/2020	CS - IT Support Services	Operating	-	-	
0000011173-CK	90.95	08/06/2020	Everglades	Operating	-	-	
0000011174-CK	370.45	08/06/2020	Kevin Heim	Operating	-	-	
0000011175-CK	50.00	08/06/2020	Jessica Martin	Operating	-	-	
0000011176-CK	280.44	08/06/2020	Mid Florida Electric, Inc.	Operating	-	-	
0000011177-CK	1,000.00	08/06/2020	Mr. Bones Stump Grinding	Operating	-	-	
0000011178-CK	190.00	08/06/2020	Ping	Operating	-	9.00	
0000011179-CK	3,990.57	08/06/2020	Sysco Central Florida, Inc.	Operating	-	-	
0000011180-CK	50.61	08/06/2020	Tropicars	Operating	-	-	
0000011181-CK	3,835.84	08/06/2020	U.S. Bank Operations Center	Operating	-	-	
0000011182-CK	78.73	08/13/2020	ADP, Inc.	Operating	-	-	
0000011183-CK	32.25	08/13/2020	Bernie Little Distribors Inc.	Operating	-	-	
0000011183-CK	(32.25)	08/13/2020	Bernie Little Distribors Inc.	Operating	-	-	
0000011184-CK	50.00	08/13/2020	Brick Markers USA	Operating	-	-	
0000011185-CK	3,340.87	08/13/2020	Cheney Brothers, Inc.	Operating	-	-	
0000011186-CK	83.35	08/13/2020	Simon Clarke	Operating	-	-	

Sun N Lake Golf Club Check Register

Payment	Pmt Amt	Pmt Date	Vendor	Bank Acct	Unapplied	Disc Taken	Comment
0000011187-CK	281.84	08/13/2020	Ecolab Pest Elim Div.	Operating	-	-	
0000011188-CK	338.10	08/13/2020	Roben Griffin	Operating	-	-	
0000011189-CK	488.40	08/13/2020	Harrell's, LLC	Operating	-	-	
0000011190-CK	57.00	08/13/2020	HIGHLANDS NEWS-SUN	Operating	-	-	
0000011191-CK	936.87	08/13/2020	Andrew Kesling	Operating	-	-	
0000011192-CK	115.00	08/13/2020	Michael LaMere	Operating	-	-	
0000011193-CK	307.58	08/13/2020	Earl McMinn	Operating	-	-	
0000011194-CK	280.44	08/13/2020	Mid Florida IT	Operating	-	-	
0000011195-CK	166.55	08/13/2020	O'Reilly	Operating	-	-	
0000011196-CK	200.00	08/13/2020	Paul's Landscapes	Operating	-	-	
0000011197-CK	599.97	08/13/2020	Prestige Home Technologies	Operating	-	-	
0000011198-CK	257.50	08/13/2020	Regulatory Compliance Services	Operating	-	-	
0000011199-CK	19.00	08/13/2020	Mr. Rooter Plumbing	Operating	-	-	
0000011200-CK	2,523.11	08/13/2020	Sysco Central Florida, Inc.	Operating	-	-	
0000011201-CK	4,225.66	08/13/2020	Tee Off Temps, Punta Gorda	Operating	-	-	
0000011202-CK	1,291.68	08/13/2020	Ultimate Software Group, Inc.	Operating	-	-	
0000011203-CK	28.83	08/13/2020	Xerox Corporation	Operating	-	-	
0000011204-CK	188.77	08/17/2020	Florida State Disbursement Unit	Operating	-	-	
0000011205-CK	139.85	08/17/2020	Florida State Disbursement Unit	Operating	-	-	
0000011206-CK	278.27	08/17/2020	Florida State Disbursement Unit	Operating	-	-	
0000011207-CK	109.85	08/17/2020	Florida State Disbursement Unit	Operating	-	-	
0000011208-CK	10.98	08/17/2020	Florida State Disbursement Unit	Operating	-	-	
0000011209-CK	221.18	08/17/2020	Florida State Disbursement Unit	Operating	-	-	
0000011210-CK	162.20	08/19/2020	Acushnet Company	Operating	-	-	
0000011211-CK	176.65	08/19/2020	Alligator Pack and Ship	Operating	-	-	
0000011212-CK	497.24	08/19/2020	CINTAS	Operating	-	-	
0000011213-CK	16.01	08/19/2020	Club Forms	Operating	-	-	
0000011214-CK	881.80	08/19/2020	Cobra Golf Incorporated	Operating	-	-	
0000011215-CK	118.59	08/19/2020	Edward Don & Company	Operating	-	-	
0000011216-CK	7.96	08/19/2020	H2 Sales	Operating	-	-	
0000011217-CK	528.00	08/19/2020	Harrell's, LLC	Operating	-	-	
0000011218-CK	166.94	08/19/2020	Hershey Creamery Co.	Operating	-	-	
0000011219-CK	289.00	08/19/2020	John Palmer Electric, Inc.	Operating	-	-	
0000011220-CK	280.44	08/19/2020	Mid Florida IT	Operating	-	-	
0000011221-CK	310.00	08/19/2020	Monument Golf	Operating	-	-	
0000011222-CK	1,200.00	08/19/2020	Mr. Bones Stump Grinding	Operating	-	-	
0000011223-CK	32.48	08/19/2020	Newton Crouch Inc.	Operating	-	-	
0000011223-CK	(32.48)	08/19/2020	Newton Crouch Inc.	Operating	-	-	
0000011224-CK	79.32	08/19/2020	O'Reilly	Operating	-	-	

Sun N Lake Golf Club Check Register

Payment	Pmt Amt	Pmt Date	Vendor	Bank Acct	Unapplied	Disc Taken	Comment
0000011225-CK	177.84	08/19/2020	Ping	Operating	-	-	
0000011226-CK	2,373.00	08/19/2020	Richland's Sustainable Agronomics Inc.	Operating	-	-	
0000011227-CK	132.63	08/19/2020	Staples Business Advantage	Operating	-	-	
0000011228-CK	976.44	08/19/2020	Taylor Made Golf Company, Inc.	Operating	-	-	
0000011229-CK	1,425.60	08/19/2020	Tee Off Temps, Punta Gorda	Operating	-	-	
0000011229-CK	(1,425.60)	08/19/2020	Tee Off Temps, Punta Gorda	Operating	-	-	
0000011230-CK	245.77	08/19/2020	Wesco Turf, Inc.	Operating	-	-	
0000011231-CK	610.00	08/19/2020	Waste Management National Services, Inc.	Operating	-	-	
0000011232-CK	364.52	08/26/2020	Callaway Golf	Operating	-	-	
0000011233-CK	14.26	08/26/2020	E-Z-GO A Textron Company	Operating	-	-	
0000011234-CK	2,726.20	08/26/2020	GOLFNOW	Operating	-	-	
0000011235-CK	832.00	08/26/2020	Harrell's, LLC	Operating	-	-	
0000011236-CK	5,631.04	08/26/2020	Sun N Lake Improvement District	Operating	-	-	
0000011237-CK	10,024.06	08/26/2020	BCG Self Insurance	Operating	-	-	
0000011238-CK	289.00	08/26/2020	John Palmer Electric, Inc.	Operating	-	-	
0000011239-CK	489.50	08/26/2020	Tour Edge Golf Mfg., Inc.	Operating	-	-	
0000011240-CK	324.00	08/26/2020	Volvik USA Inc.	Operating	-	-	
0000011241-CK	302.76	08/26/2020	Xerox Corporation	Operating	-	-	
0000011242-CK	32.48	08/28/2020	Newton Crouch Inc.	Operating	-	-	
0000011243-CK	139.85	08/31/2020	Florida State Disbursement Unit	Operating	-	-	
0000011244-CK	278.27	08/31/2020	Florida State Disbursement Unit	Operating	-	-	
0000011245-CK	109.85	08/31/2020	Florida State Disbursement Unit	Operating	-	-	
0000011246-CK	169.33	08/31/2020	Florida State Disbursement Unit	Operating	-	-	
0000011247-CK	10.98	08/31/2020	Florida State Disbursement Unit	Operating	-	-	
0000011248-CK	221.18	08/31/2020	Florida State Disbursement Unit	Operating	-	-	

Sun 'n Lake of Sebring Improvement District
Golf Fund Income Statement
For the Month Ending August 31st, 2020

												Forecasted					
	October 2019	November 2019	December 2019	January 2020	February 2020	March 2020	April 2020	May 2020	June 2020	July 2020	August 2020	September 2020	ANNUAL TOTAL FORECAST	ANNUAL AMENDED BUDGET	YTD vs Budget Variance	PRIOR YEAR ACTUAL	FORECAST vs PRIOR YTD VARIANCE
Golf Revenues:																	
Golf Memberships	\$69,642	\$90,724	\$97,256	\$106,996	\$109,121	\$109,074	\$83,839	\$88,234	\$89,414	\$91,540	\$92,128	\$91,540	\$1,119,507	\$1,000,000	\$119,507	\$910,161	\$209,346
Course & Driving Range Fees	\$63,429	\$87,081	\$75,234	\$140,252	\$180,179	\$144,324	\$55,824	\$52,659	\$48,662	\$47,667	\$61,406	\$38,005	\$994,721	\$1,099,000	(\$104,279)	\$1,067,185	(\$72,464)
Pro Shop Sales	22,736	31,773	41,132	23,138	52,022	51,130	10,166	15,682	16,029	17,274	34,579	17,000	332,661	331,000	1,661	321,769	10,892
Miscellaneous	(198)	(50)	(92)	(297)	(68)	425	34	166	(1)	19	227	0	167	-	167	3,197	(3,030)
Total Gross Revenues	155,609	209,528	213,530	270,089	341,254	304,954	149,864	156,742	154,103	156,499	188,340	146,545	2,447,056	2,430,000	17,056	2,302,312	144,744
Cost of Sales	15,567	23,577	28,425	15,203	39,539	30,981	6,954	13,311	11,852	12,581	20,494	11,900	230,383	234,000	(3,617)	221,524	(8,859)
Gross Margin	140,042	185,951	185,105	254,886	301,715	273,973	142,910	143,430	142,252	143,919	167,846	134,645	2,216,673	2,196,000	20,673	2,080,788	135,885
Operating Expenses:																	
Payroll and Benefits	80,299	84,321	87,786	86,331	84,520	87,097	54,817	64,493	65,027	73,535	74,814	82,220	925,260	1,143,950	218,690	1,021,970	96,710
Golf Operations	5,486	4,720	3,049	2,369	12,943	4,728	2,770	1,105	1,371	2,149	4,553	3,000	48,245	50,800	2,555	39,630	(8,615)
General and Administrative	18,741	27,302	18,219	22,394	22,075	21,235	16,505	14,461	17,709	16,764	18,281	16,500	230,185	222,900	(7,285)	209,074	(21,110)
Golf Course Maintenance	60,446	55,889	69,946	38,814	69,056	55,996	51,881	56,619	27,052	51,865	53,568	42,000	633,131	608,100	(25,031)	491,466	(141,665)
Sales and Marketing	3,084	7,123	5,617	13,699	8,320	4,410	2,808	2,268	2,254	3,057	2,130	2,820	57,590	75,360	17,770	48,245	(9,345)
Operating Leases and Other	2,546	2,259	14,831	2,259	2,116	2,259	2,059	2,036	2,209	2,209	2,382	2,209	39,374	36,720	(2,654)	23,698	(15,675)
Total Operating Expenses	170,602	181,613	199,448	165,866	199,031	175,725	130,841	140,982	115,622	149,578	155,728	148,749	1,933,784	2,137,830	204,046	1,834,084	(99,700)
Net Operating Income (Loss)	(30,560)	4,338	(14,343)	89,020	102,684	98,248	12,069	2448.304	26,630	(5,659)	12,118	(14,104)	282,888	58,170	224,718	246,704	36,185
F&B Revenues:																	
Food and Beverage	42,857	125,002	123,947	132,220	154,754	76,936	15,053	35,398	39,596	44,745	56,081	42,100	888,688	1,369,000	(480,312)	1,107,434	(218,746)
Cost of Sales	22,882	38,251	46,290	50,887	59,794	29,065	6,509	13,146	20,953	17,662	22,274	16,600	344,313	494,500	(150,187)	380,566	36,253
Gross Margin	19,975	86,750	77,657	81,332	94,959	47,871	8,544	22,253	18,643	27,084	33,807	25,500	544,375	874,500	(330,125)	726,868	(182,493)
Operating Expenses:																	
Payroll and Benefits	56,545	80,172	79,295	73,479	74,106	64,317	26,028	40,918	43,574	47,929	51,558	51,967	689,889	803,600	113,711	706,272	16,383
General and Administrative	12,494	18,201	12,146	14,930	14,717	14,156	11,004	9,641	11,806	11,176	12,187	11,000	153,457	148,600	(4,857)	139,383	(14,074)
Food and Beverage	24,651	32,081	15,421	10,407	13,005	5,225	6,384	3,986	5,703	4,551	6,271	8,000	135,686	128,000	(7,686)	122,289	(13,397)
Sales and Marketing	2,056	4,749	3,745	9,133	5,547	2,940	1,872	1,512	1,503	2,038	1,420	1,880	38,393	50,240	11,847	32,164	(6,230)
Operating Leases and Other	1,697	1,506	9,887	1,506	1,411	1,506	1,373	1,357	1,473	1,473	1,588	1,473	26,249	24,480	(1,769)	15,799	(10,450)
Total Operating Expenses	97,443	136,709	120,494	109,454	108,787	88,143	46,661	57,413	64,058	67,167	73,024	74,320	1,043,673	1,154,920	111,247	1,015,906	(27,768)
Net Operating Income (Loss)	(77,469)	(49,959)	(42,837)	(28,122)	(13,827)	(40,272)	(38,117)	(35,161)	(45,415)	(40,084)	(39,217)	(48,820)	(499,298)	(280,420)	(218,878)	(289,038)	(210,261)
District Recreation Assessment	-	-	-	-	-	-	-	-	-	125,000	97,250	-	222,250	222,250	-	150,000	72,250
Interest Income/Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	47,686	(47,686)
Total Other Income	-	-	-	-	-	-	-	-	-	125,000	97,250	-	222,250	222,250	-	197,686	24,564
Net Income (Loss)	(108,029)	(45,621)	(57,180)	60,899	88,857	57,976	(26,048)	(32,712)	(18,785)	79,257	70,152	(62,924)	5,840	-	5,840	155,353	(149,512)

Sun 'n Lake of Sebring Improvement District

Golf Fund Income Statement

For the Month Ending August 31st, 2020

	CURRENT MONTH COMPARISON					YEAR TO DATE COMPARISON					ANNUAL BUDGET	
	CURRENT MONTH ACTUAL	CURRENT MONTH BUDGET	BUDGET VARIANCE	PRIOR YEAR'S MONTH ACTUAL	ACTUALS VARIANCE	YTD ACTUALS	YTD BUDGET	BUDGET VARIANCE	PRIOR YTD ACTUALS	ACTUALS VARIANCE	2020-2021 PROPOSED BUDGET #1	YTD vs ANNUAL BUDGET VARIANCE
Golf Revenues:												
Golf Memberships	\$92,128	\$74,000	\$18,128	\$76,867	\$15,261	\$1,027,967	\$919,000	\$108,967	\$910,161	\$117,806	\$1,000,000	\$27,967
Course & Driving Range Fees	\$61,406	\$46,750	\$14,656	\$49,011	\$12,394	\$956,716	\$1,065,496	(\$108,780)	\$1,067,185	(\$110,469)	\$1,099,000	(\$142,284)
Pro Shop Sales	34,579	27,500	7,079	27,945	6,634	315,661	316,600	(939)	321,769	(6,108)	331,000	(15,339)
Miscellaneous	227	0	227	(84)	311	167	0	167	3,197	(3,030)	-	167
Total Gross Revenues	188,340	148,250	40,089	153,739	34,601	2,300,511	2,301,096	(585)	2,302,312	(1,801)	2,430,000	(129,489)
Cost of Sales	20,494	19,525	969	22,331	(1,837)	218,483	223,776	(5,293)	221,524	3,041	234,000	(15,517)
Gross Margin	167,846	128,725	39,121	131,408	36,438	2,082,028	2,077,320	4,708	2,080,788	1,240	2,196,000	(113,972)
Operating Expenses:												
Payroll and Benefits	74,814	90,583	15,769	87,478	12,664	843,040	1,039,670	196,630	1,021,970	178,930	1,143,950	300,910
Golf Operations	4,553	5,280	727	1,431	(3,122)	45,245	48,013	2,768	39,630	(5,615)	50,800	5,555
General and Administrative	18,281	16,780	(1,501)	13,721	(4,559)	213,685	204,721	(8,964)	209,074	(4,610)	222,900	9,215
Golf Course Maintenance	53,568	56,348	2,780	47,151	(6,417)	591,131	556,164	(34,967)	491,466	(99,665)	608,100	16,969
Sales and Marketing	2,130	2,665	534	2,237	107	54,770	72,095	17,325	48,245	(6,525)	75,360	20,590
Operating Leases and Other	2,382	3,511	1,128	2,516	133	37,165	35,009	(2,155)	23,698	(13,466)	36,720	(445)
Total Operating Expenses	155,728	175,165	19,438	154,534	(1,194)	1,785,035	1,955,672	170,637	1,834,084	49,049	2,137,830	352,795
Net Operating Income (Loss)	12,118	(46,440)	58,558	(23,126)	35,244	296,993	121,647	175,345	246,704	50,289	58,170	238,823
F&B Revenues:												
Food and Beverage	56,081	79,875	(23,794)	25,065	31,016	846,588	1,282,850	(436,262)	1,107,434	(260,846)	1,369,000	(522,412)
Cost of Sales	22,274	29,015	(6,741)	10,728	11,546	327,713	463,649	(135,937)	380,566	52,853	494,500	(166,787)
Gross Margin	33,807	50,860	(17,053)	14,338	19,470	518,875	819,200	(300,325)	726,868	(207,993)	874,500	(355,625)
Operating Expenses:												
Payroll and Benefits	51,558	55,720	4,163	52,564	1,006	637,922	735,678	97,756	706,272	68,350	803,600	165,678
General and Administrative	12,187	11,186	(1,001)	9,148	(3,039)	142,457	136,481	(5,976)	139,383	(3,074)	148,600	6,143
Food and Beverage	6,271	8,498	2,227	6,290	19	127,686	121,824	(5,862)	122,289	(5,397)	128,000	314
Sales and Marketing	1,420	1,776	356	1,491	71	36,513	48,064	11,550	32,164	(4,350)	50,240	13,727
Operating Leases and Other	1,588	2,340	752	1,677	89	24,776	23,340	(1,437)	15,799	(8,977)	24,480	(296)
Total Operating Expenses	73,024	79,522	6,498	71,169	(1,855)	969,353	1,065,385	96,032	1,015,906	46,552	1,154,920	185,567
Net Operating Income (Loss)	(39,217)	(28,662)	(10,555)	(56,832)	17,615	(450,478)	(246,185)	(204,294)	(289,038)	(161,441)	(280,420)	(170,058)
District Recreation Assessment	97,250	85,000	12,250	150,000	(52,750)	222,250	170,000	52,250	150,000	72,250	222,250	-
Interest Income/Other Income	-	-	-	-	-	-	-	-	47,686	(47,686)	-	-
Total Other Income	97,250	85,000	12,250	150,000	(52,750)	222,250	170,000	52,250	197,686	24,564	222,250	-
Net Income (Loss)	70,152	9,898	60,253	70,043	109	68,764	45,462	23,302	155,353	(86,588)	-	68,764